

# DETAILED FINDINGS FROM THE EMBRACE CARE DIAGNOSTIC REVIEW



FRIDAY 16 AUGUST 2019

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NEWTON

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Over the past few weeks, over 200 colleagues from across the health and care system have come together at a series of meetings, a Summit and two Conferences to hear about and discuss the findings from the Embrace Care Diagnostic Review. Since then lots of people have expressed an interest in receiving the Detailed Presentation Pack and so here it is, as presented at the final Embrace Care Conference on Tuesday 6 August.

Embrace Care is about improving the way we care for and support older people. We will work together to support older people to live independently at home and to avoid unnecessary hospital admission. When people do need to go to hospital, we will also work hard to make sure they get home easily and safely.

When looking at some of the slides, some of the messages that they contain are stark and they focus on particular services and experiences. What is presented is a selection of analysis and case studies to present a picture and a case for change, not to allocate blame or to single out particular services. Above all, the Embrace Care Project is about looking forward and identifying areas for improvement and opportunities to work together better. What will follow next is a comprehensive plan for taking forward the key conclusions. Key to this plan will be further engagement and the involvement of residents, patients and staff and our politicians and board members before fundamental changes are made to our services.

Work on developing the plan has now started and over the next few weeks, colleagues from across the system will be asked to help and contribute. At the end of September, the plan will be shared. At that time there will be a further opportunity to comment and contribute. From October, the hard work on delivering the change and the improvements that we all want will begin.

In the meantime, please do spend some time to look at and consider the analysis presented in this pack and if you would like to get involved in the Embrace Care Project, have comments to make, or questions to ask, please email us at [embracecare@cornwall.gov.uk](mailto:embracecare@cornwall.gov.uk)

Thanks for reading



Helen Childs  
Chief Operating Officer and Senior Responsible Officer for Embrace Care  
NHS Kernow



# SCOPE



The diagnostic will establish an evidence base to show where the challenges are. This will allow us to work out exactly what to change, and how best to change to improve things for the people we care for, and our staff.

5 PATIENT PATHWAY WORKSHOPS  
WITH >130 STAFF

265 CASES REVIEWED

943 BEDS REVIEWED ACROSS  
CORNWALL

320 PEOPLE ENGAGED

1,000,000 ROWS OF DATA ANALYSED



**NHS**  
Cornwall Partnership  
NHS Foundation Trust

**NHS**  
Kernow  
Clinical Commissioning Group

**NHS**  
Royal Cornwall Hospitals  
NHS Trust

**NHS**  
University Hospitals  
Plymouth  
NHS Trust



Kernow Health  
Keeping Cornwall Patients at the Heart of Patient Care

**Volunteer**  
Cornwall

# NEWTON

# THE CONTEXT

## WHAT IS THE SYSTEM AIMING FOR?

The system has committed to this vision:

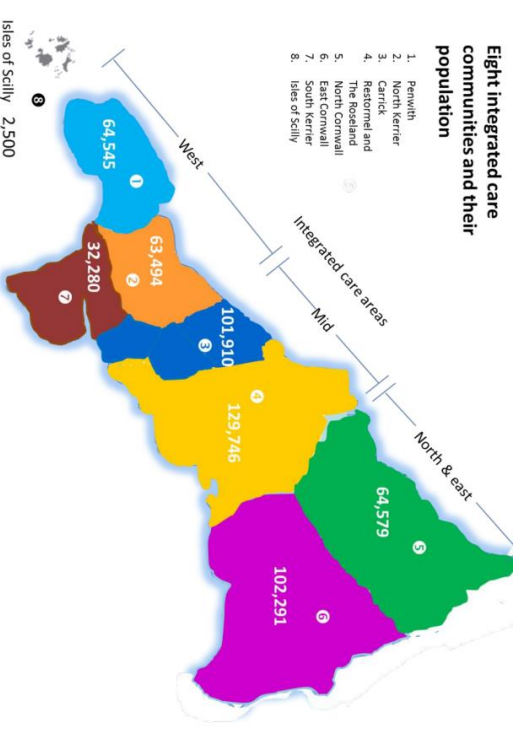
We will work together to ensure the people of Cornwall and the Isles of Scilly stay as healthy as possible for as long as possible →

We will support people to help themselves and each other so they stay independent and well in their community →

We will provide services that everyone can be proud of and that reduce the cost overall. →

With the current system priorities being:

- Improve performance and quality of the system jointly
- Delivery of an affordable health and care system
- Develop an integrated health and care system; testing, reviewing and refining the approach during 2018/19
- Transformation of our place based model of care
- Secure devolution of health and social care as a strategic enabler



Within the context of the move to integrated care communities, the Embrace project is focusing on the integrated health and care system



## Poor performance compared to national averages



Year	Number of people	Change (%)
2000	141,629	-
2004	143,807	2%
2008	157,402	11%
2012	173,867	23%
2019	197,051	39%

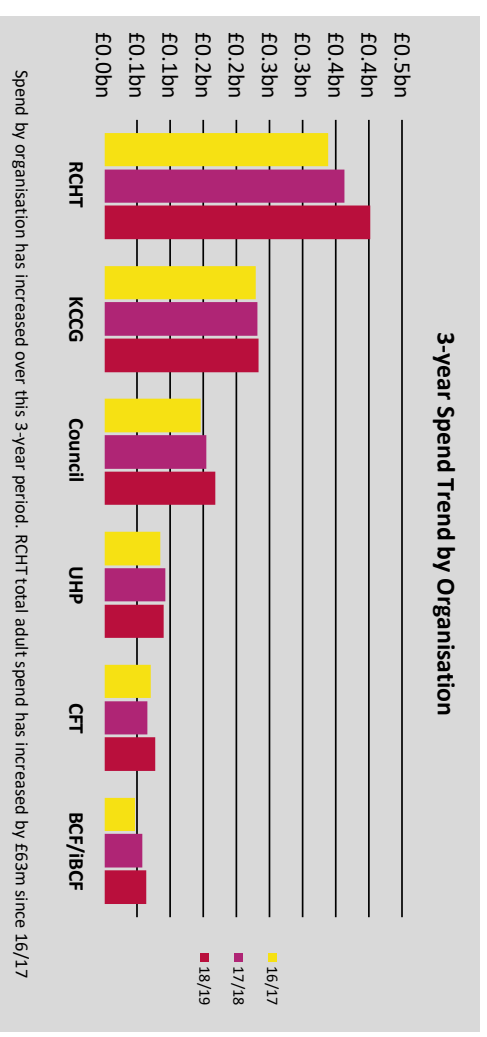
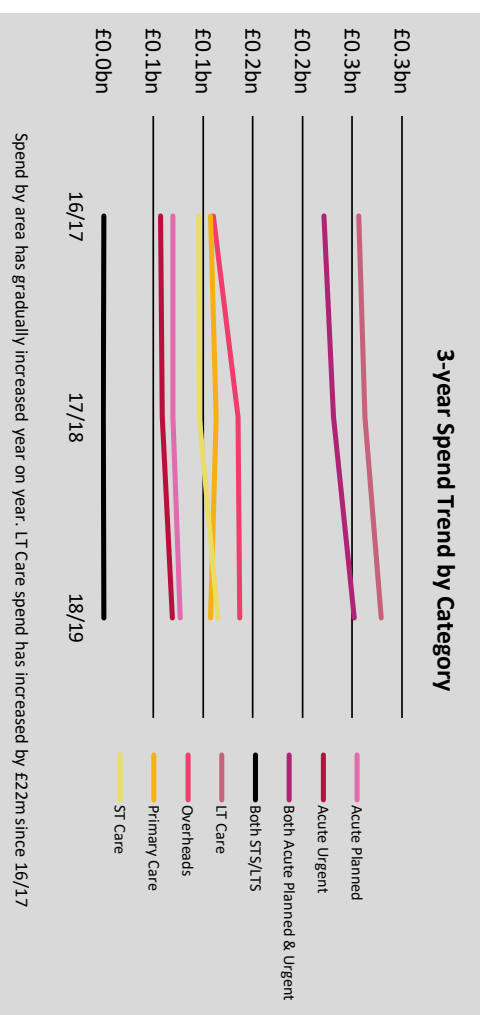
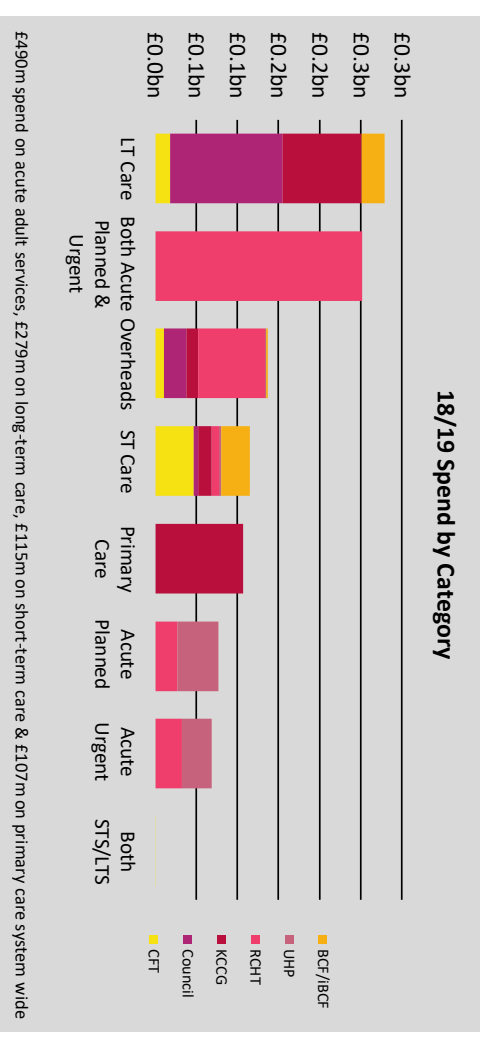
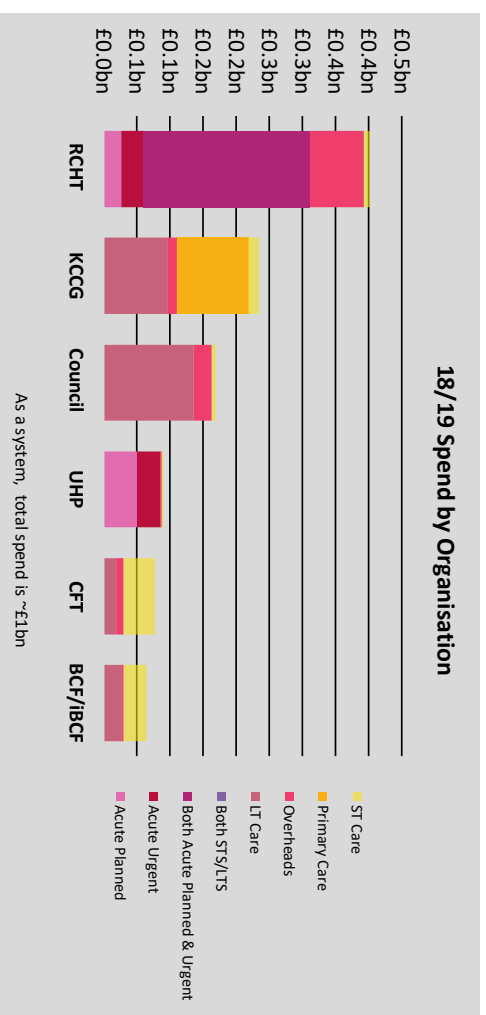
"An acute hospital shouldn't be seen as a place of safety... protracted length of stays can do **significant harm to a patient**"

Discharge Coordinator

- Discharge Coordinator

## FINANCIAL CONTEXT

The four graphs below show the system's current financial picture. The numbers used are for adult services spend and do not include children's spend



# THE DIAGNOSTIC APPROACH

We've looked to understand how the system could better support older people to remain independent, enabling people to get the care they need in the best place for them, at home where possible.

We've spent time with frontline teams, run case review workshops, shadowed practitioners, analysed data, run surveys and met the leadership teams. We started by trying to understand whether or not the system was able to deliver ideal outcomes for older people.

In case review workshops, we asked 131 practitioners to define what we mean by an ideal outcomes. They said:

**“The right service, at the right time, with the right person”**

Person centred	Consistent	Maximise independence	Collaborative	Supports people in the community	Builds strong relationships & trust
people feeling empowered and supported to make their own choice (even if it's “risky”)	parity of service across locations and no ‘gaps’ in the service	providing the care that will be the least restrictive and prioritising prevention over treatment	good communication between services and access to the same information across IT systems	maximising the use of voluntary sector and informal support	ensure the person has the best experience throughout their journey

**So this is what we looked for.**

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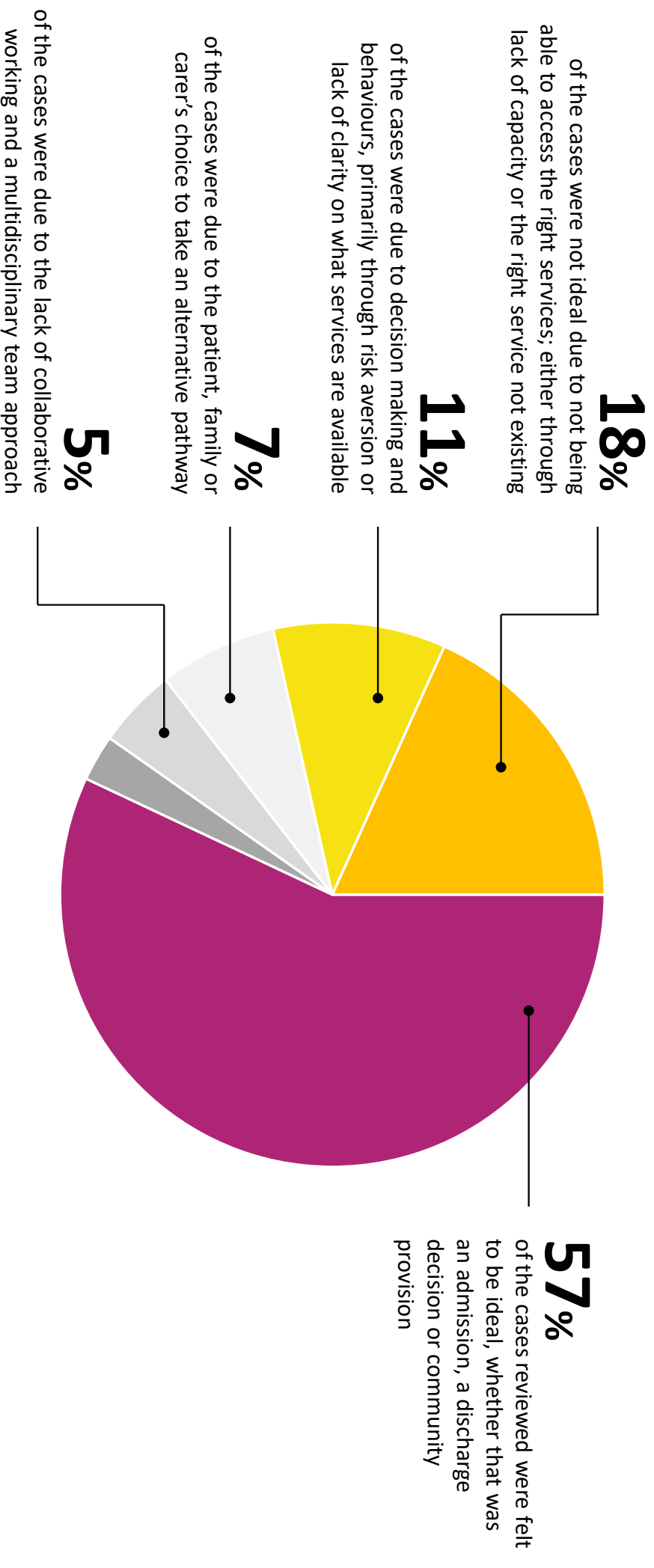
## ARE PEOPLE GETTING AN IDEAL OUTCOME FROM OUR SYSTEM?

**“The right service, at the right time, with the right person”**



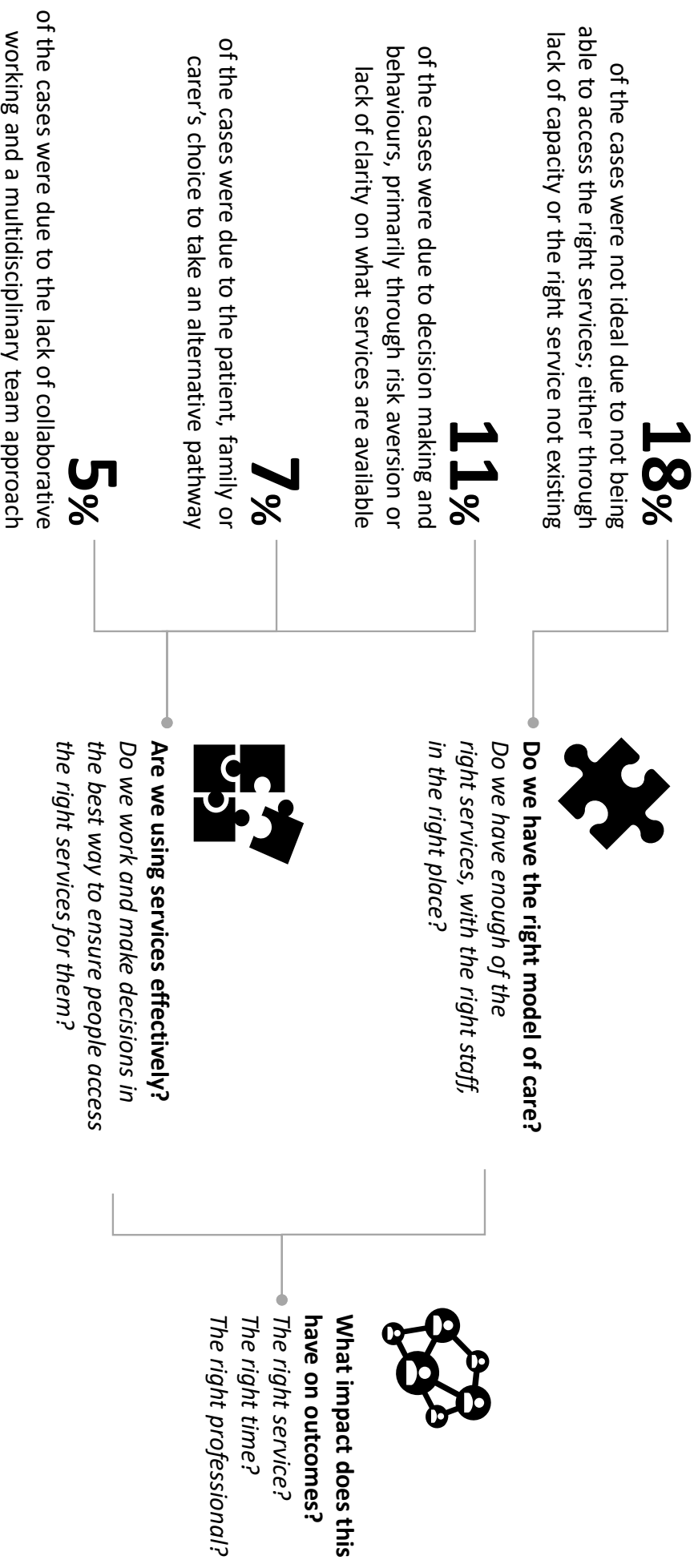
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We reviewed 265 cases across 5 workshops with 131 practitioners from across Cornwall. Practitioners were asked whether they felt the person's outcome was ideal or not, and if not, why not

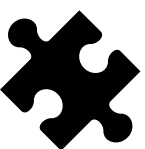
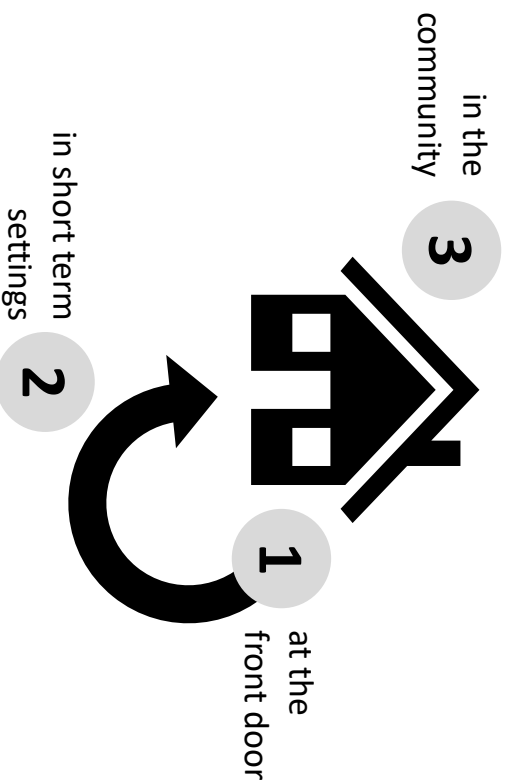


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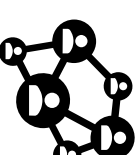
## WE'VE LOOKED TO UNDERSTAND THESE QUESTIONS ACROSS THE SYSTEM



**Do we have the right model of care?**  
*Do we have enough of the right services, with the right staff, in the right place?*



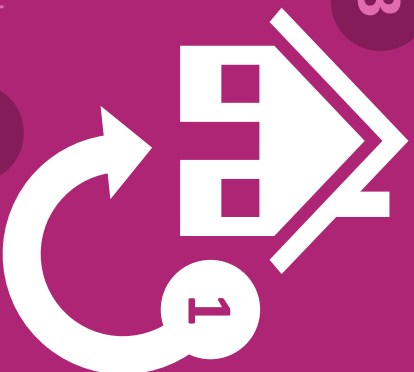
**Are we using services effectively?**  
*Do we work and make decisions in the best way to ensure people access the right services for them?*



**What impact does this have on outcomes?**  
*The right service?  
The right time?  
The right professional?*

in the  
community

3



1  
at the  
front door

2  
in short term  
settings



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## AT THE FRONT DOOR

### DO WE HAVE THE RIGHT MODEL OF CARE?



**Do we have the right model of care?**  
*Do we have enough of the  
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in the right place?*

# DO WE HAVE THE RIGHT MODEL OF CARE? ENOUGH CAPACITY FOR GOOD QUALITY CARE

If we had the right model of care, every older person would be achieving their ideal outcome

So, is this the case?

If it is, we should have capacity to admit you if that's what you need, wherever you live and whenever you arrive.

But our bed occupancy is now higher than national recommendations

Avg, Jan-Mar 2019

91%

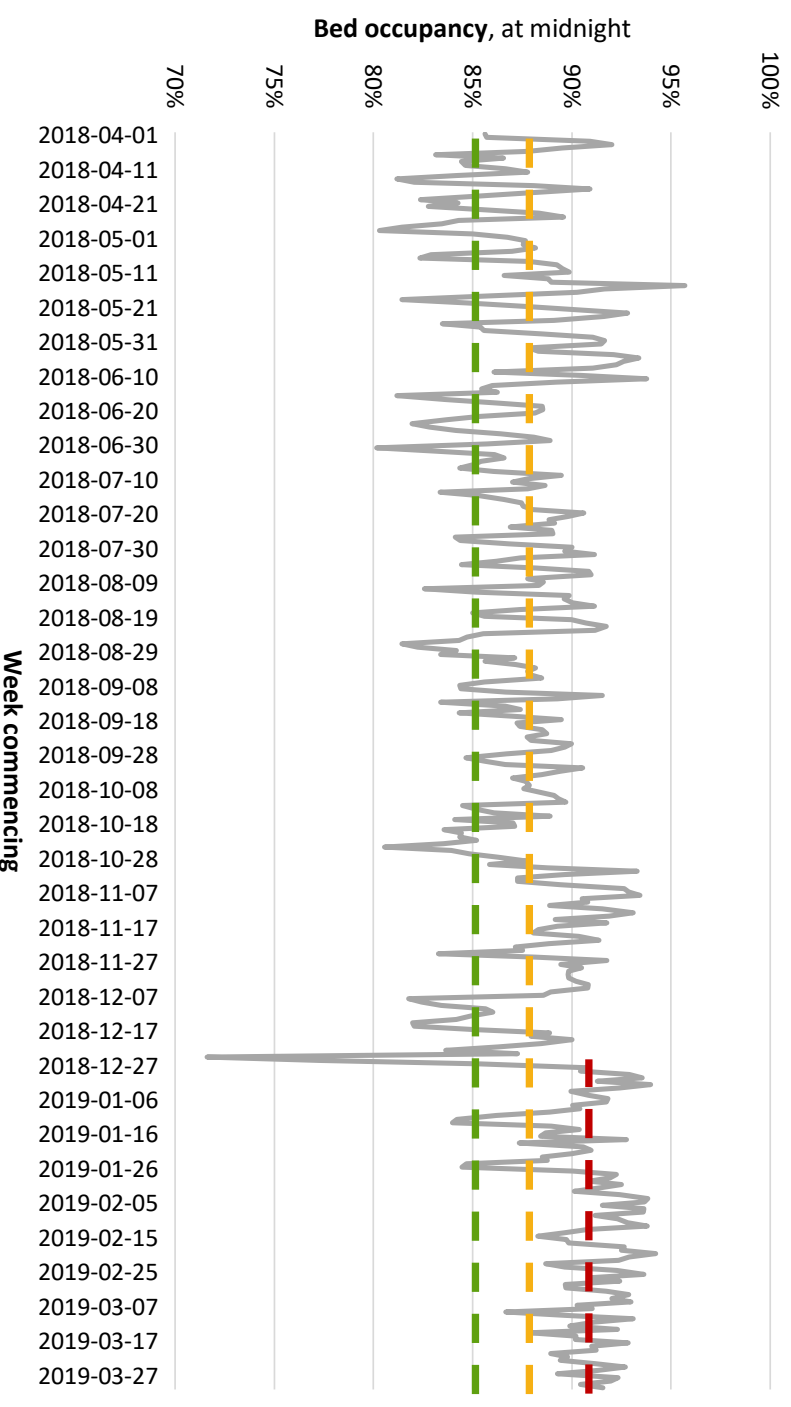
Avg, FY 2018/19

88%

National standard

85%

## Bed occupancy at midnight *Royal Cornwall Hospital*

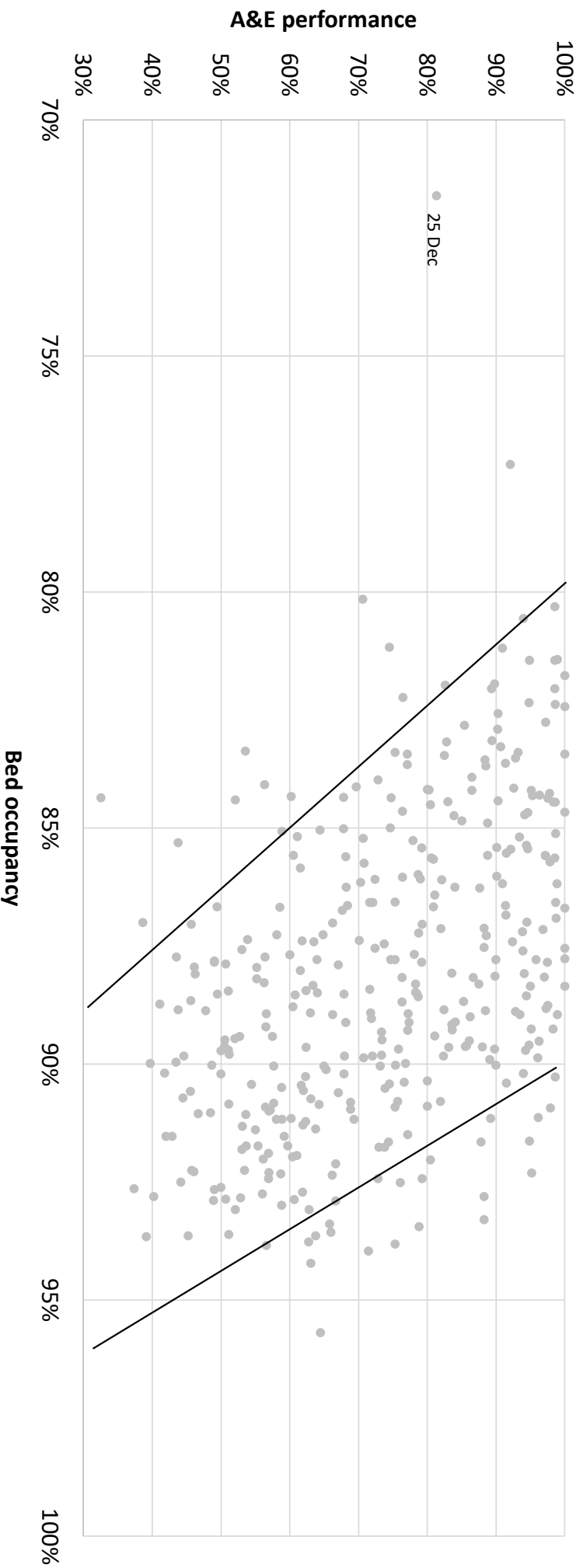


# DO WE HAVE THE RIGHT MODEL OF CARE? ENOUGH CAPACITY FOR GOOD QUALITY CARE

And if we look at the correlation between A&E performance and Bed Occupancy, we know that we perform worse when the hospital is full

## A&E performance vs Bed occupancy

*For all 65+ admissions; comparing average daily A&E wait time performance against bed utilisation at midnight*



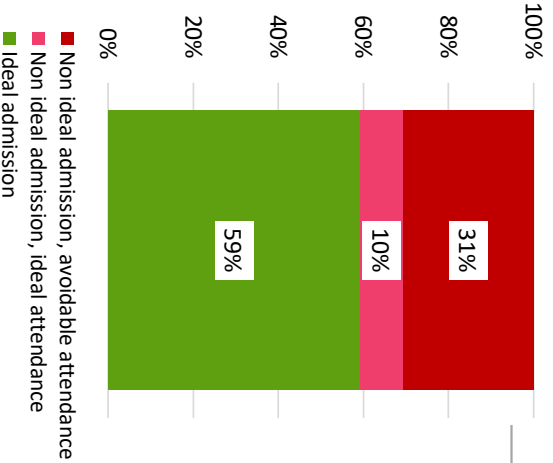
# DO WE HAVE THE RIGHT MODEL OF CARE? ACCESSING THE RIGHT SERVICES

Case review workshop of 54 patients admitted to RCHT, UHP and CFT. 36 workshop attendees from acute ED, inpatient wards and health onward care team, adult social care, therapy, home-based reablement and GPs.

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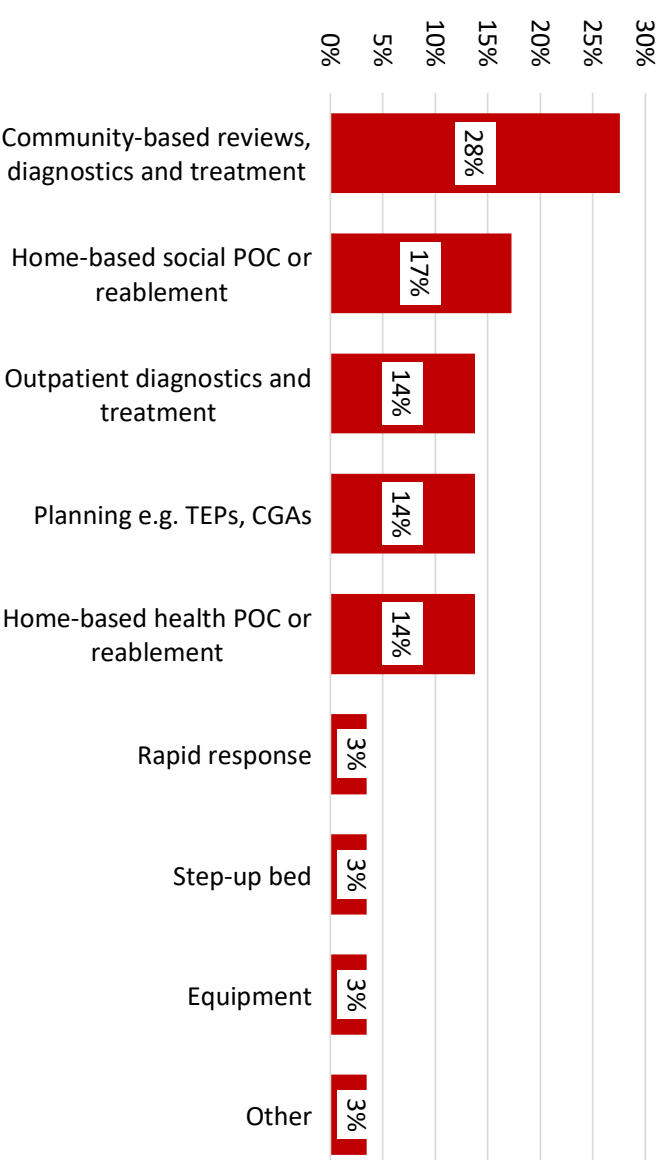
Are we managing the demand coming in at the front door effectively?

We asked for adults over 65 "should the person have been admitted?"



How could we have avoided inappropriate attendances?

Support or services which attendees felt would have avoided attendance, either at point of attendance or in the time period leading up to hospital attendance





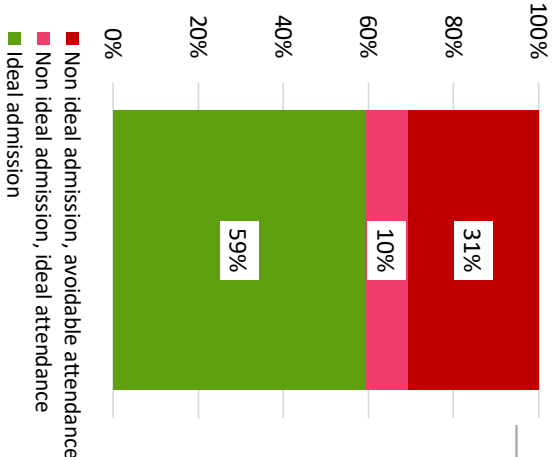
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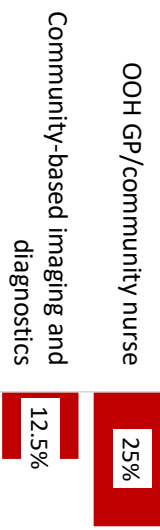
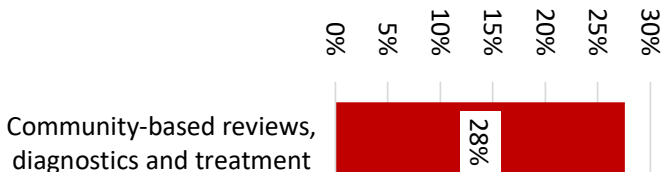
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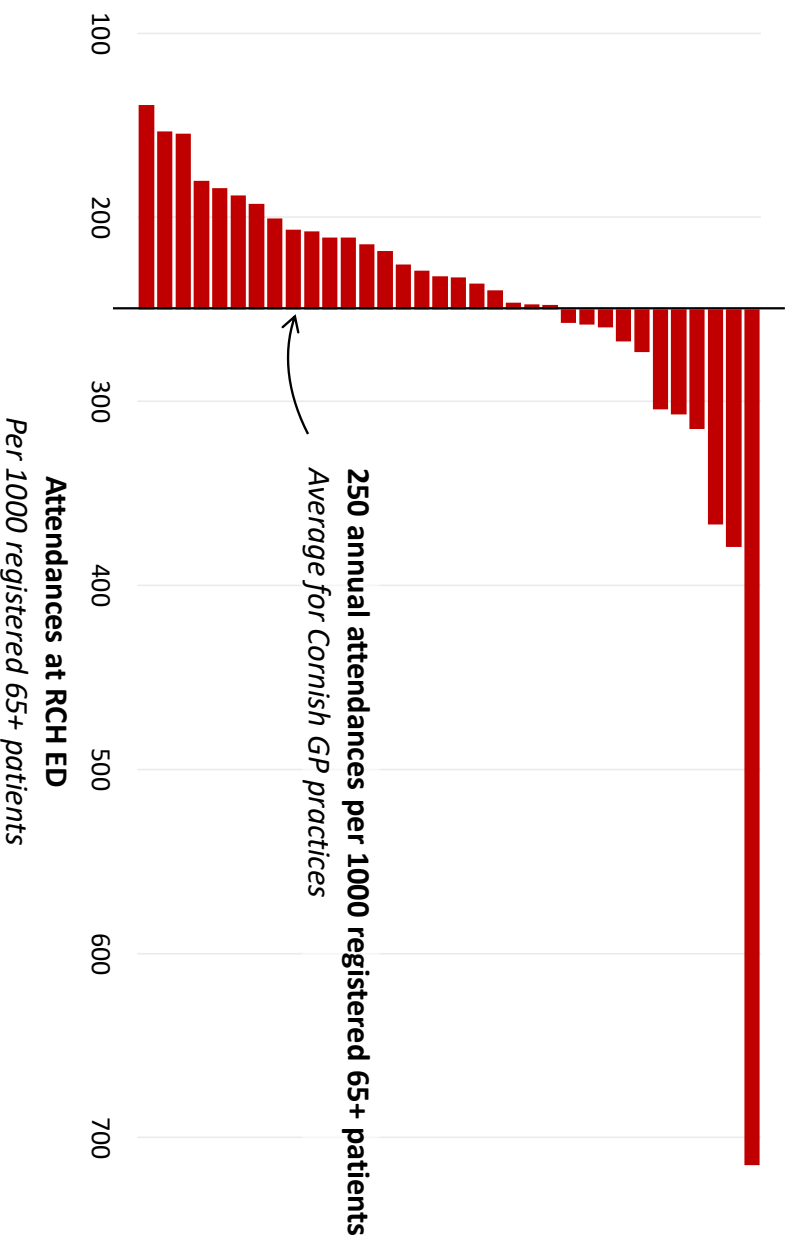


How could we have avoided inappropriate attendances?  
*Support or services which attendees felt would have avoided attendance, either at point of attendance or in the time period leading up to hospital attendance*



## DO WE HAVE THE RIGHT MODEL OF CARE? ACCESSING THE RIGHT SERVICES

When we look at the attendances per 1,000 over 65 population, we could focus on some key areas to influence the demand at the front door



“We tend to get a lot of social admissions from the Camborne area, where there is no obvious clinical need”  
– Nurse, Onward Care Team

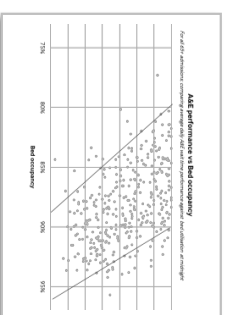
“Why is it that in some areas we are good at treating the patient in the community, and in others we don’t seem to be as good?”  
– Ward staff

“There is so much variation in community provision between areas – of course we’ll see a variation at ED”  
– Occupational therapist

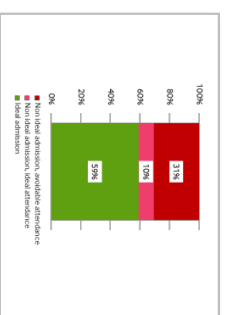
# AT THE FRONT DOOR DO WE HAVE THE RIGHT MODEL OF CARE?



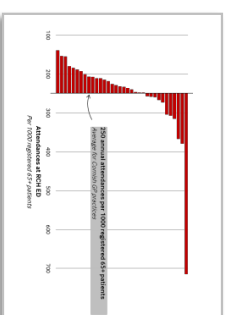
**Do we have the right model of care?**  
*Do we have enough of the  
right services, with the right staff,  
in the right place?*



We know that as the system is under pressure, there is a strong correlation between more pressure and lower performance



In workshops, admission to an acute bed was only the ideal outcome for 59% of the cases reviewed who were admitted



There are geographical and demographic factors which are influencing the flow of people through the system, and links to who is able to access the right services for them

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## AT THE FRONT DOOR ARE WE USING SERVICES EFFECTIVELY?



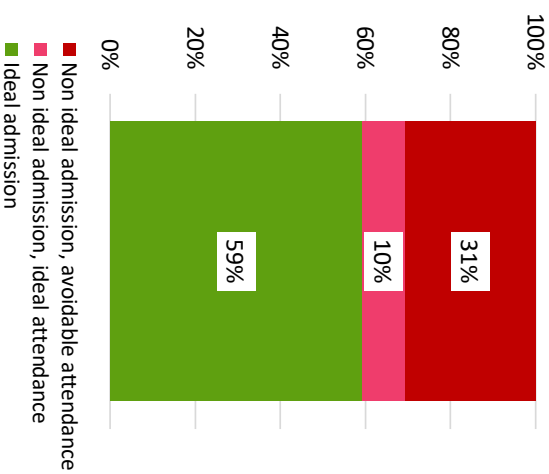
**Are we using services effectively?**  
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# ARE WE USING SERVICES EFFECTIVELY? ARE WE MAKING THE BEST DECISIONS?

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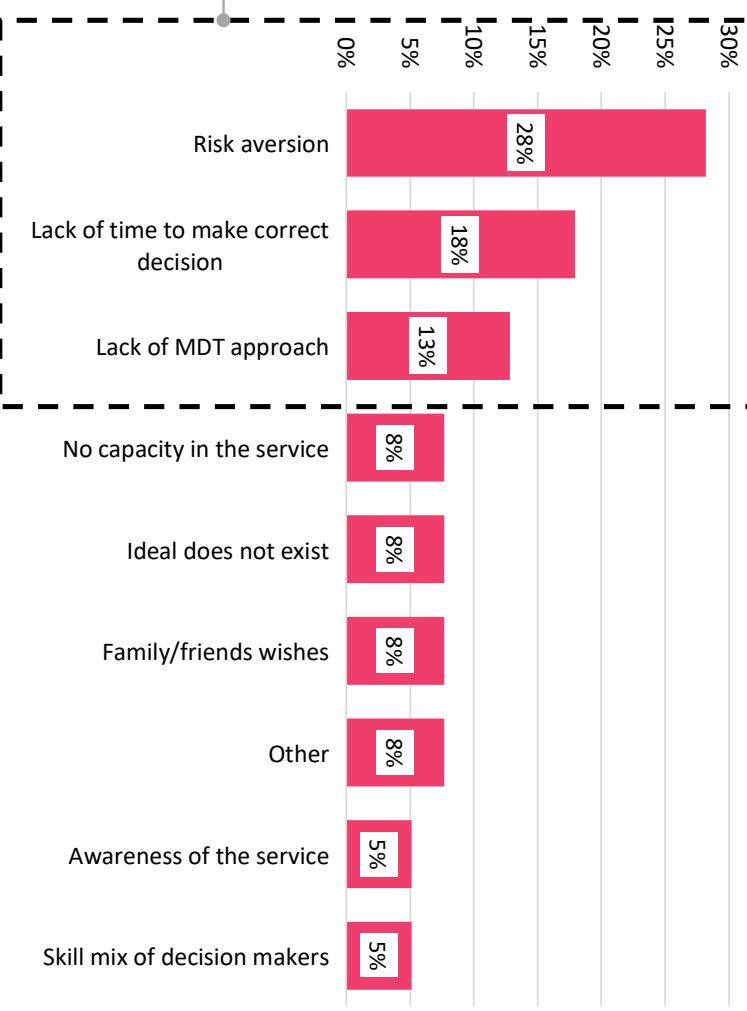
If we were using services effectively, then the outcomes that people achieve should be consistent no matter when they arrive or who they see. Are they?

We asked “should the patient have been admitted?”



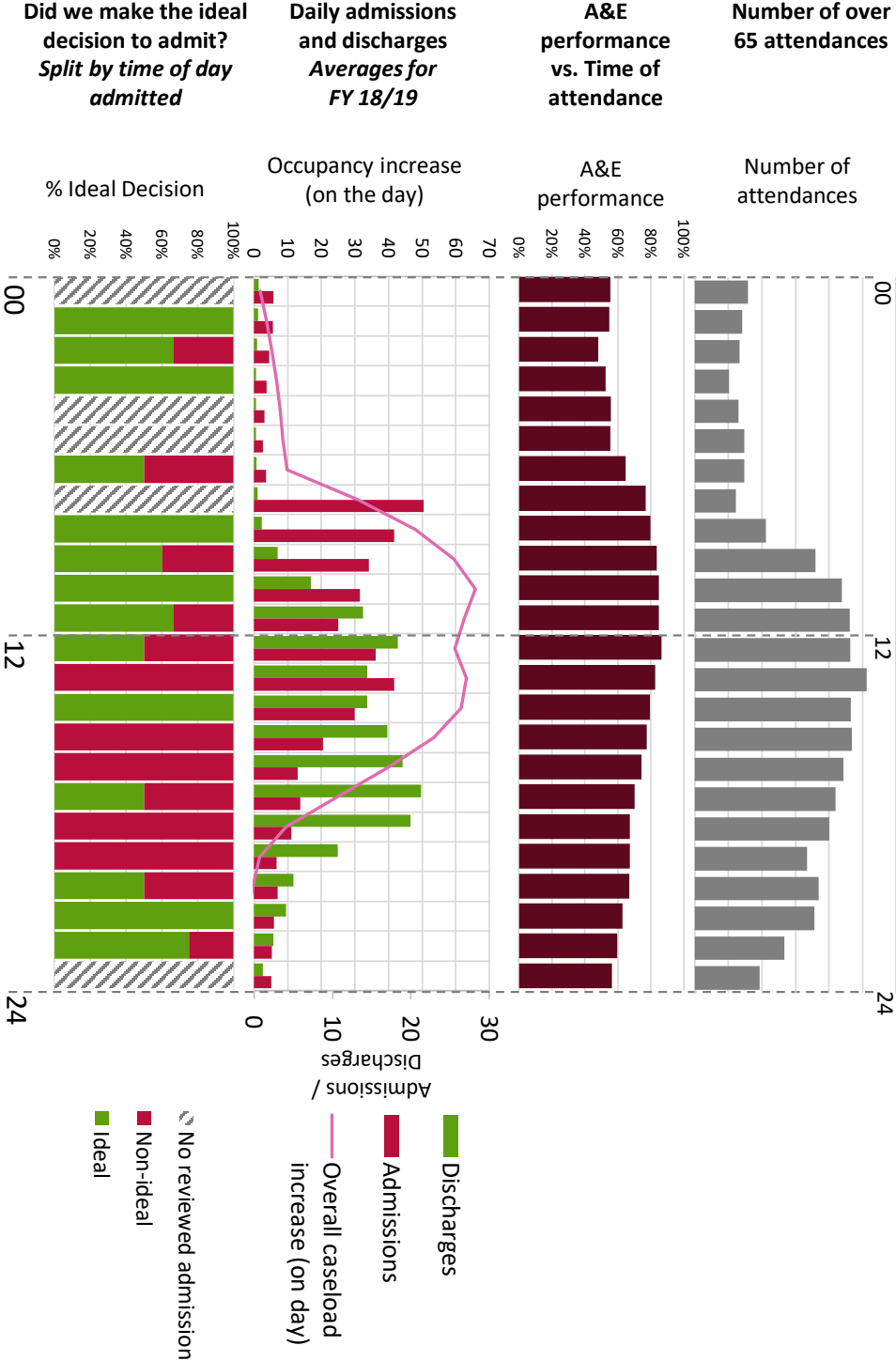
Behaviour drives the top 3 reasons for non-ideal decisions

Why do we make non-ideal decisions to admit?  
*Factors leading to non-ideal decision making at point of admission*



# ARE WE USING SERVICES EFFECTIVELY? ARE WE MAKING THE BEST DECISIONS?

\* Please note, the A&E performance graph does not take account of volume, so the average overall performance cannot be seen on this graph



Our front door attendances for over 65s starts to rise from mid morning and peaks after lunch



Our A&E performance varies through the day. As attendances continue, our performance starts to drop around midday, and continues to be poor as we build up a backlog into the night



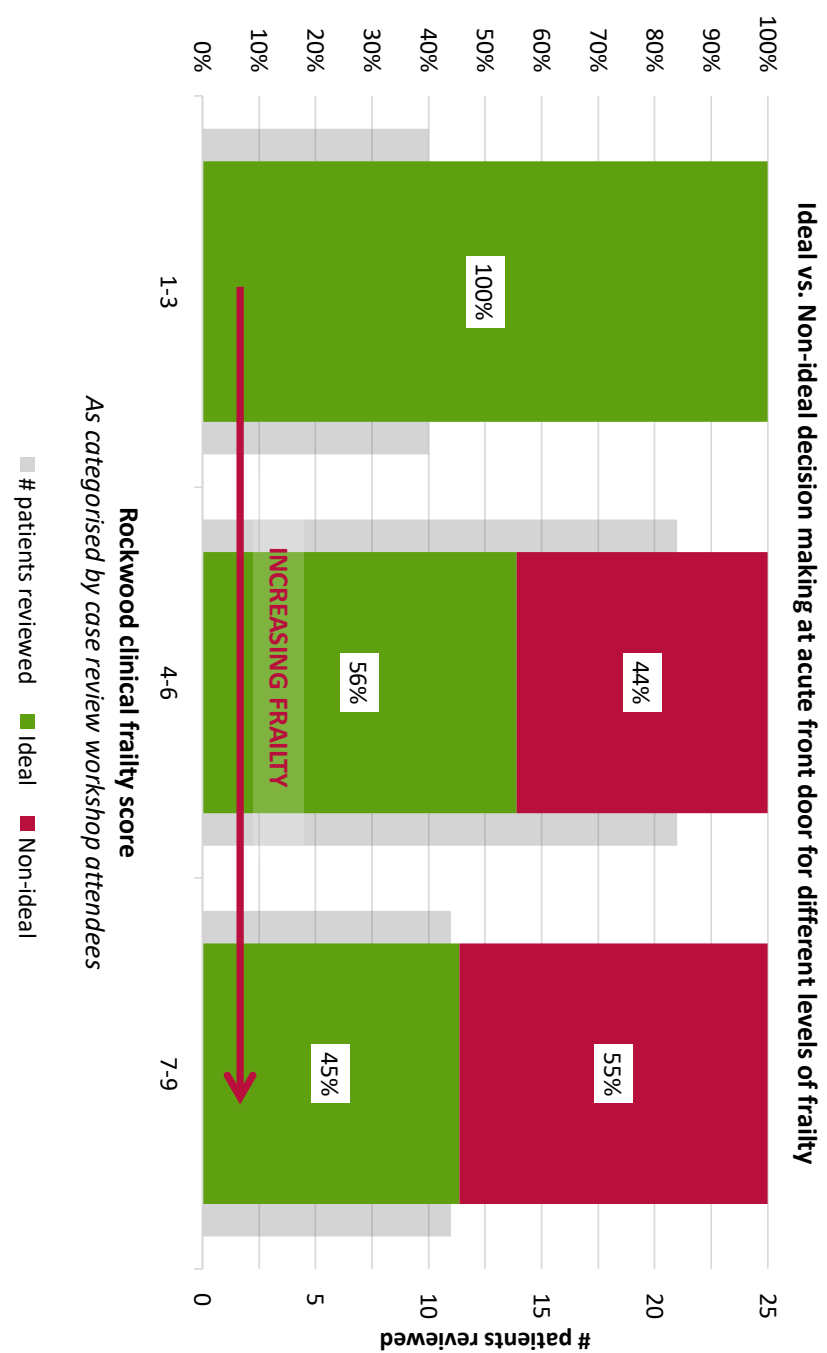
Our discharge profile lags behind our admissions profile, so during the day, we have a peak in overall caseload increase at the same time as the 8am ED attendance spike hits the 4 hour mark and as our elective cases start to finish in theatre



As we are at the peak of pressure on beds in the daily cycle, we see performance start to drop in A&E and also in the % of admissions which are ideal

# ARE WE USING SERVICES EFFECTIVELY? ARE WE MAKING THE BEST DECISIONS?

Case review workshop of 54 patients admitted to RCHT, UHP and CFT. 36 workshop attendees from acute ED, inpatient wards and health onward care team, adult social care, therapy, home-based/reablement and GPs.



"Inexperienced clinicians at the front door at OOH times, of course decision making is going to be affected!" – *Geriatric consultant*

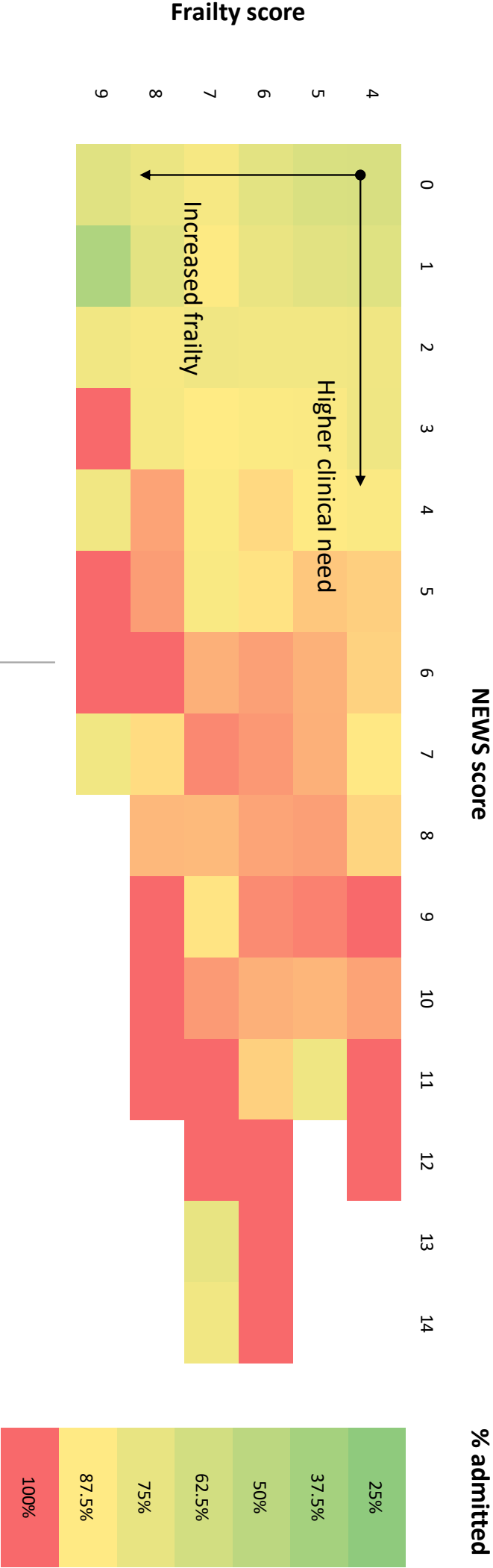
"It's much harder to discharge someone from ED into community services later in the day... admitting them is the easiest option" – *Discharge coordinator*

Does this apply  
equally to different  
service user groups?

As we are at the peak of pressure on beds in the daily cycle, we see performance start to drop in A&E and also in the % of admissions which are ideal

# ARE WE USING SERVICES EFFECTIVELY? ARE WE MAKING THE BEST DECISIONS?

Data supplied by RCH information team. Attendances at ED FY 2018/19.



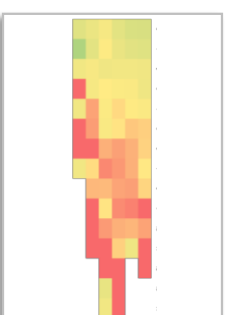
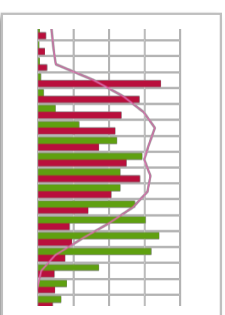
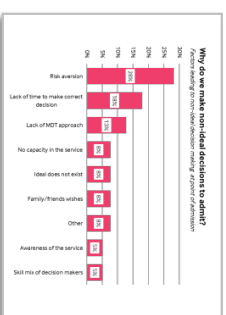
There is opportunity to ensure that we have the right model of care so that we avoid admitting frail patients when it is not the ideal outcome for them



# AT THE FRONT DOOR ARE WE USING SERVICES EFFECTIVELY?



**Are we using services effectively?**  
*Do we work and make decisions in the best way to ensure people access the right services for them?*



**Behaviour** drives the top reasons for people being admitted to hospital when that's not the ideal outcome for them

Our performance **varies through the day**, and this is linked to the pressure that is felt by our teams across the system

We aren't always able to **support frail patients** in the same way as non frail patients, with 100% of non frail patients getting ideal outcomes compared to 45% of frail patients

in the  
community

3



1

at the  
front door

in short term  
settings

2



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## IN SHORT TERM SETTINGS

### DO WE HAVE THE RIGHT MODEL OF CARE?



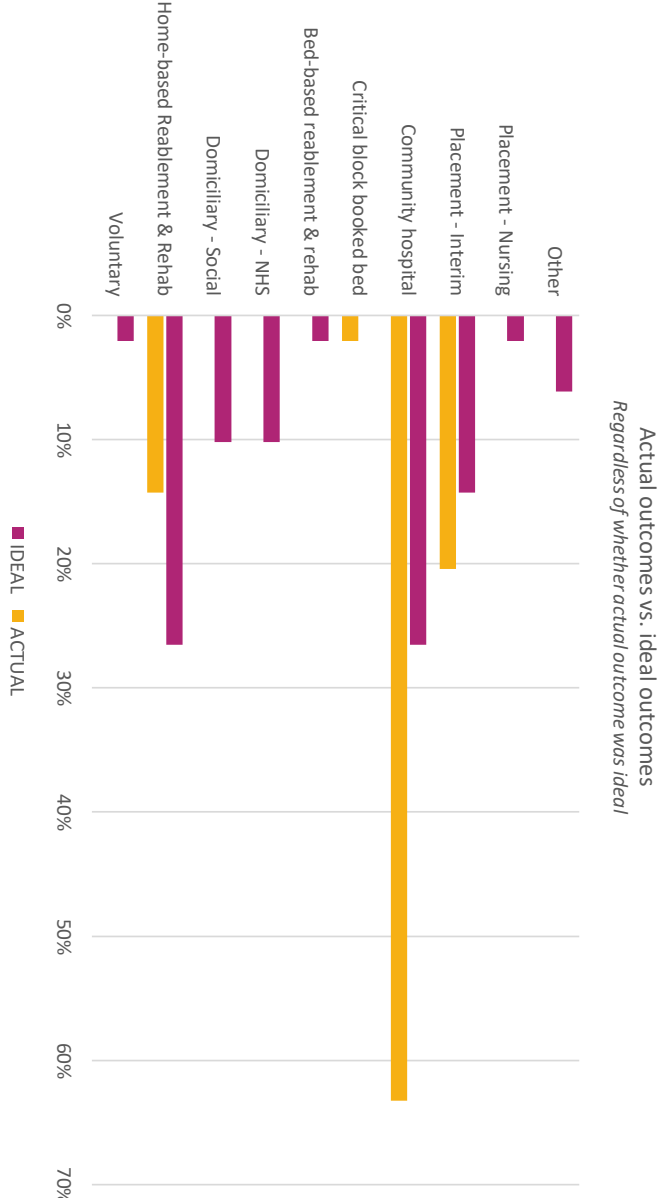
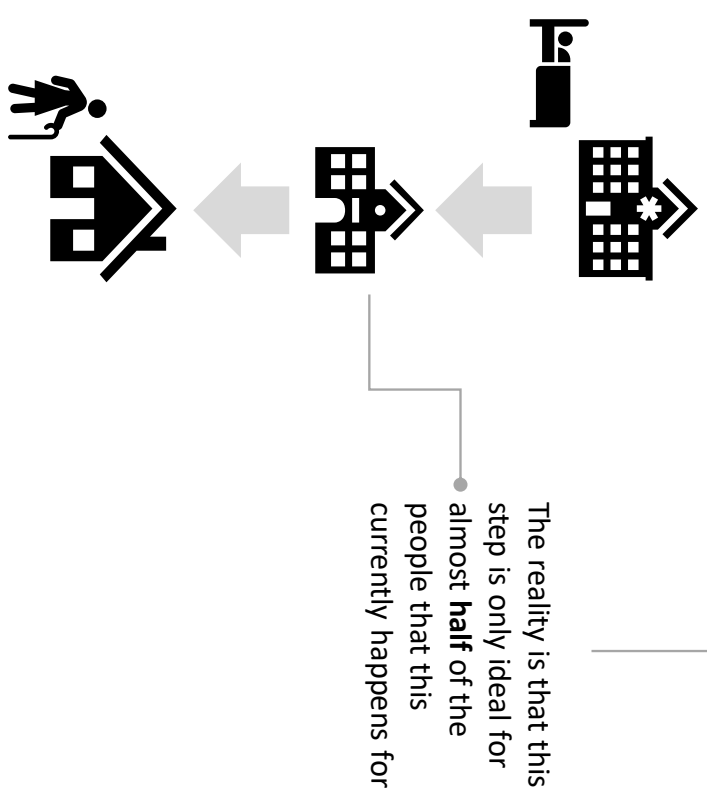
**Do we have the right model of care?**  
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# DO WE HAVE THE RIGHT MODEL OF CARE? THE IMPACT OF PATHWAYS

From workshops with practitioners from across the system, including nurses, GPs, geriatricians, OTs, Physios and Social Workers

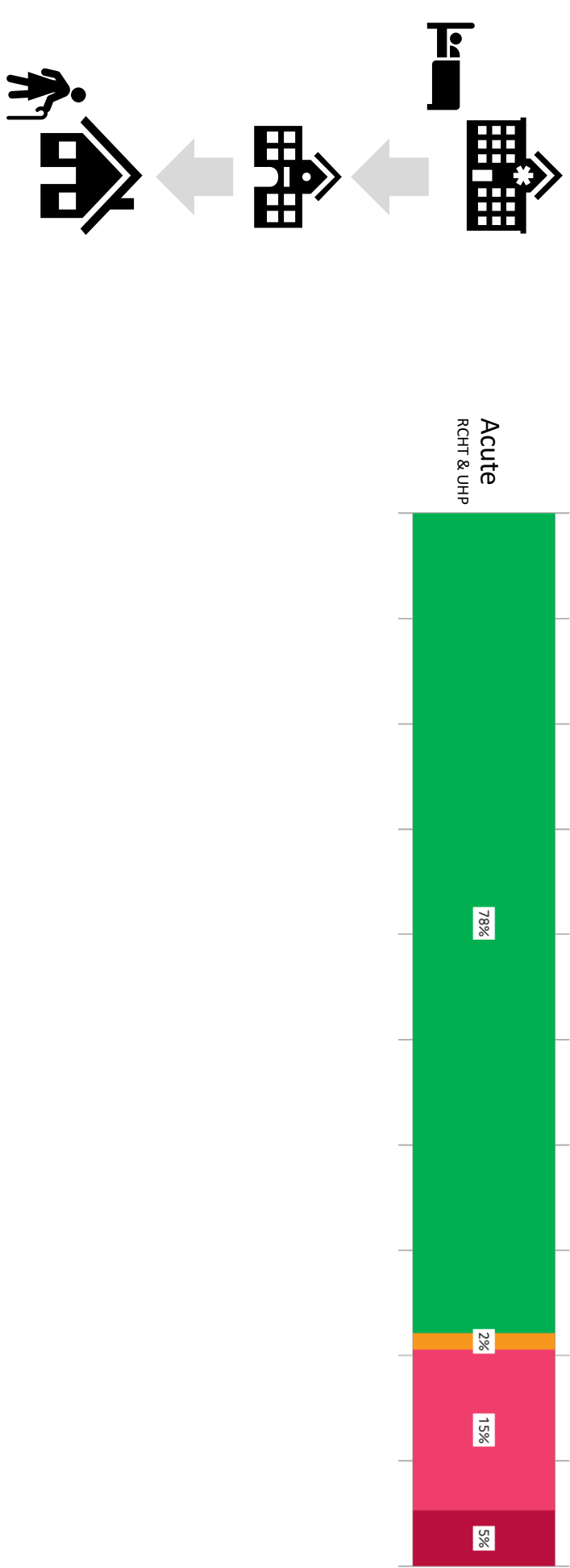
Are we achieving the best outcome for every older person?

In **47%** of cases, there was the opportunity to improve the outcome for the person when moving from one short term setting to another



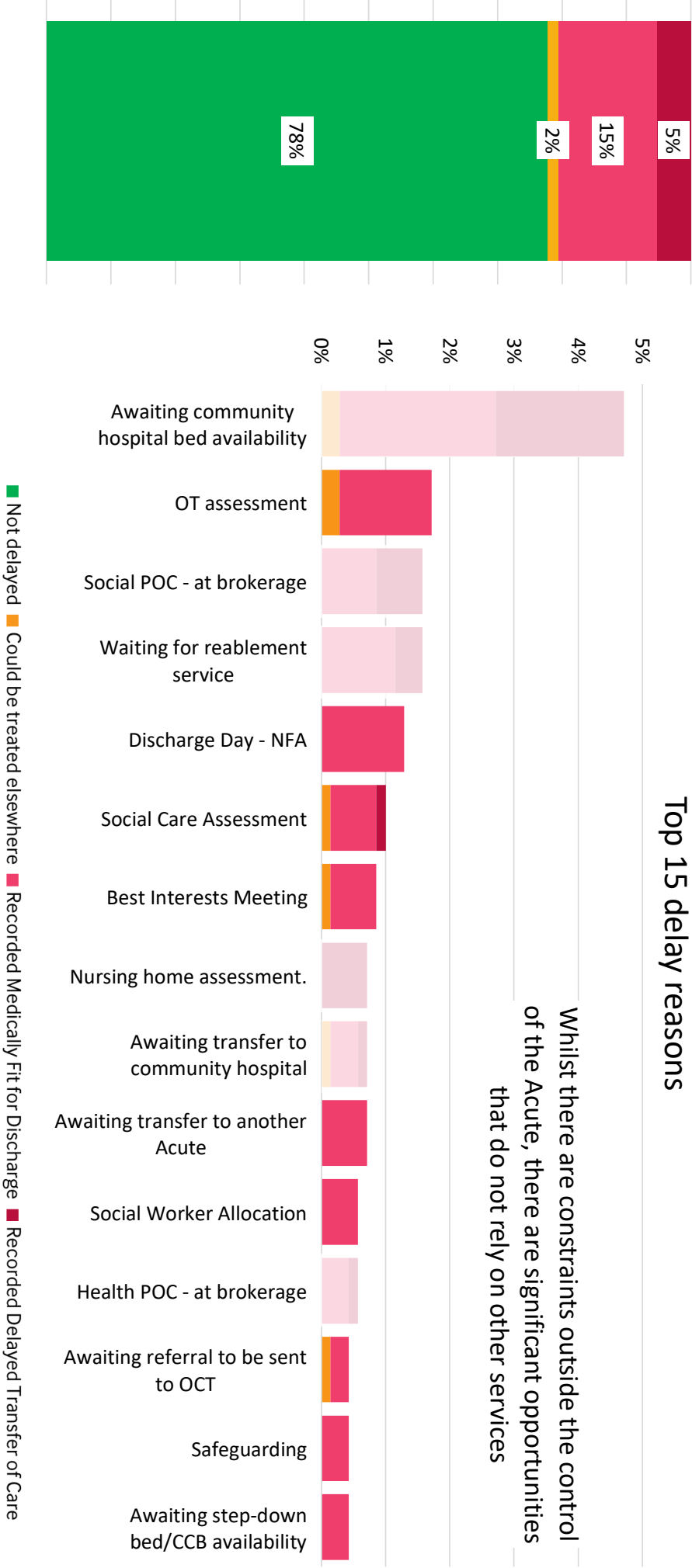
# DO WE HAVE THE RIGHT MODEL OF CARE? THE IMPACT OF PATHWAYS

Are we achieving the best outcome \_\_\_\_\_ When we look at the next steps for patients in our Acute and Community beds, we see that a significant proportion of our beds are filled with patients who ideally would not be there

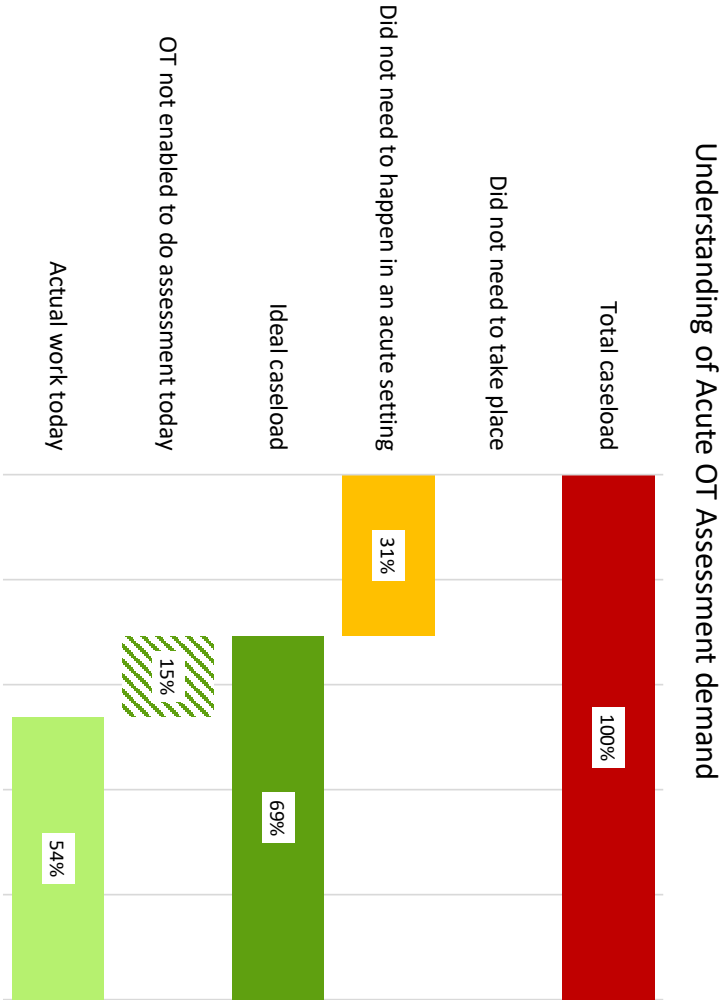
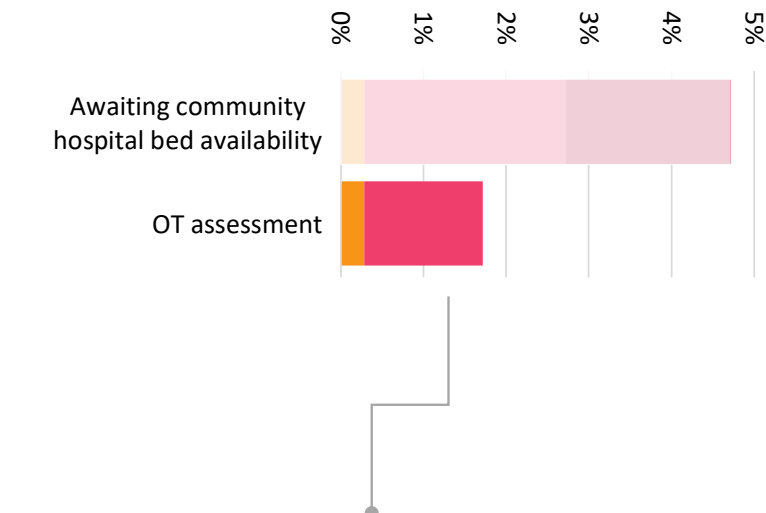
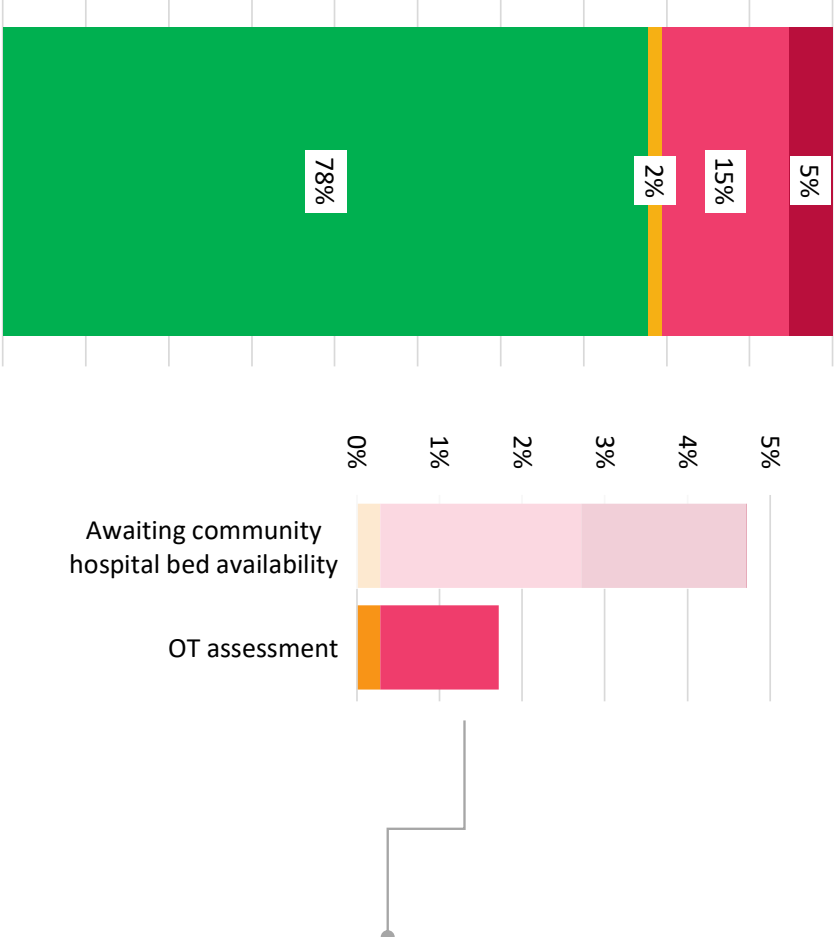


■ Not delayed ■ Could be treated elsewhere ■ Recorded Medically Fit for Discharge ■ Recorded Delayed Transfer of Care

# DO WE HAVE THE RIGHT MODEL OF CARE? THE IMPACT OF PATHWAYS

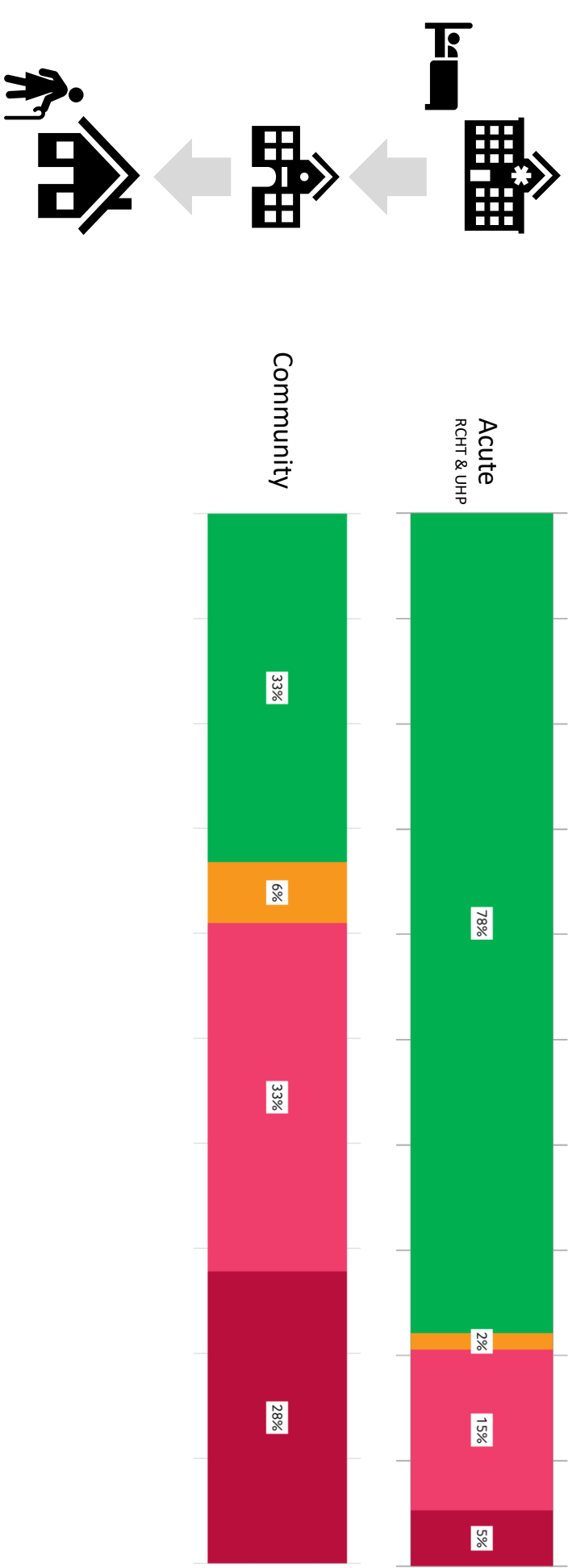


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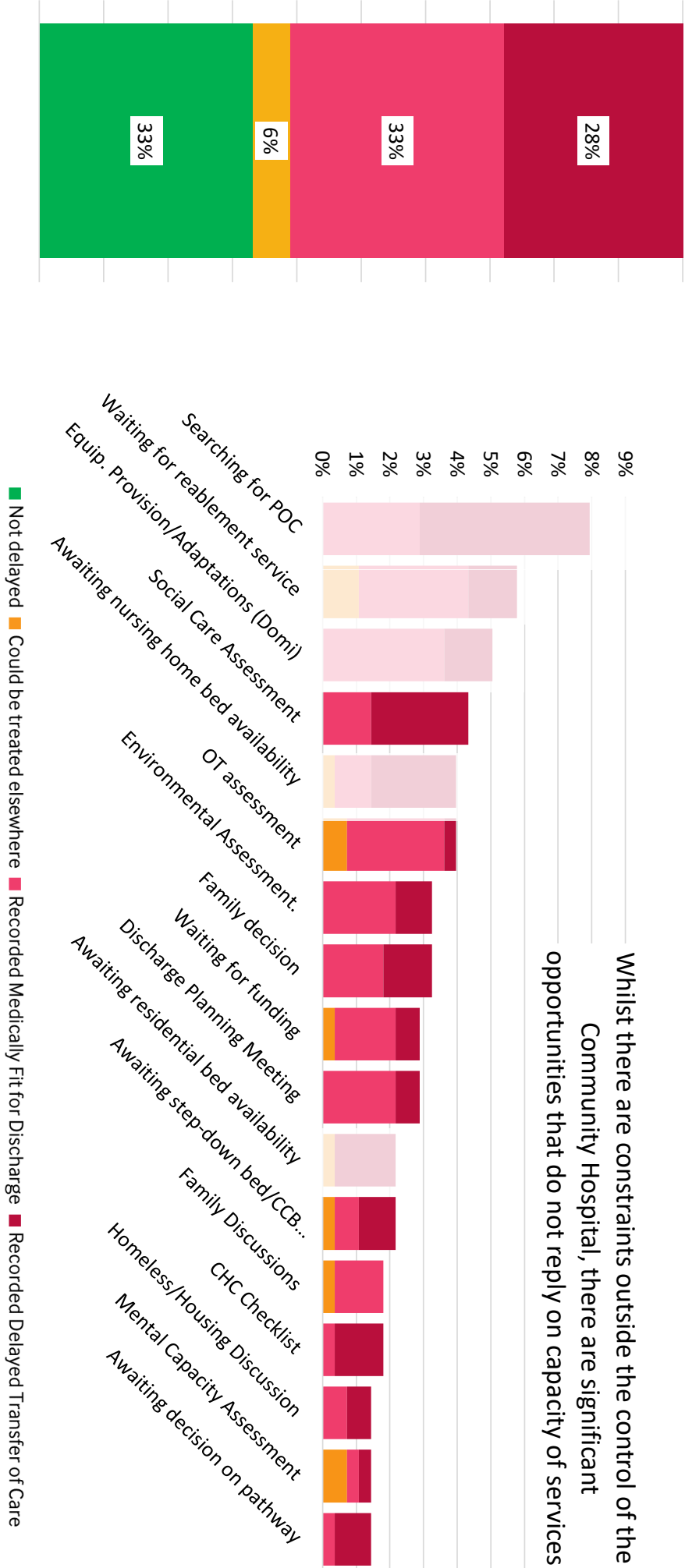
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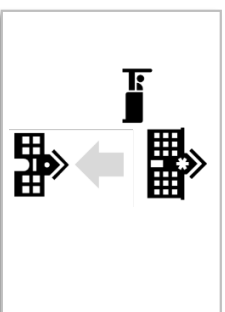
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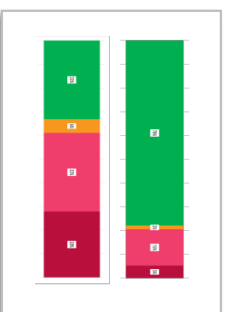
# IN SHORT TERM SETTINGS DO WE HAVE THE RIGHT MODEL OF CARE?



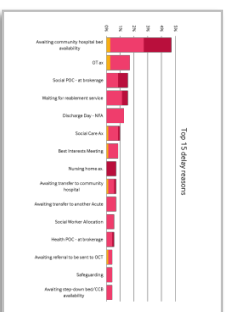
**Do we have the right model of care?**  
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When we discharge from the acute into another short term setting, that is only the **ideal outcome for half** of the people who we follow this pathway



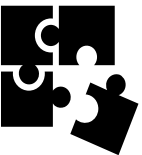
**22% of our acute beds and 67% of our community beds** are filled with patients who would be better suited elsewhere



When we look at the reasons for why we are delayed, the delays are split between those due to **capacity** further down the pathway, and delays due to **behaviours and processes**

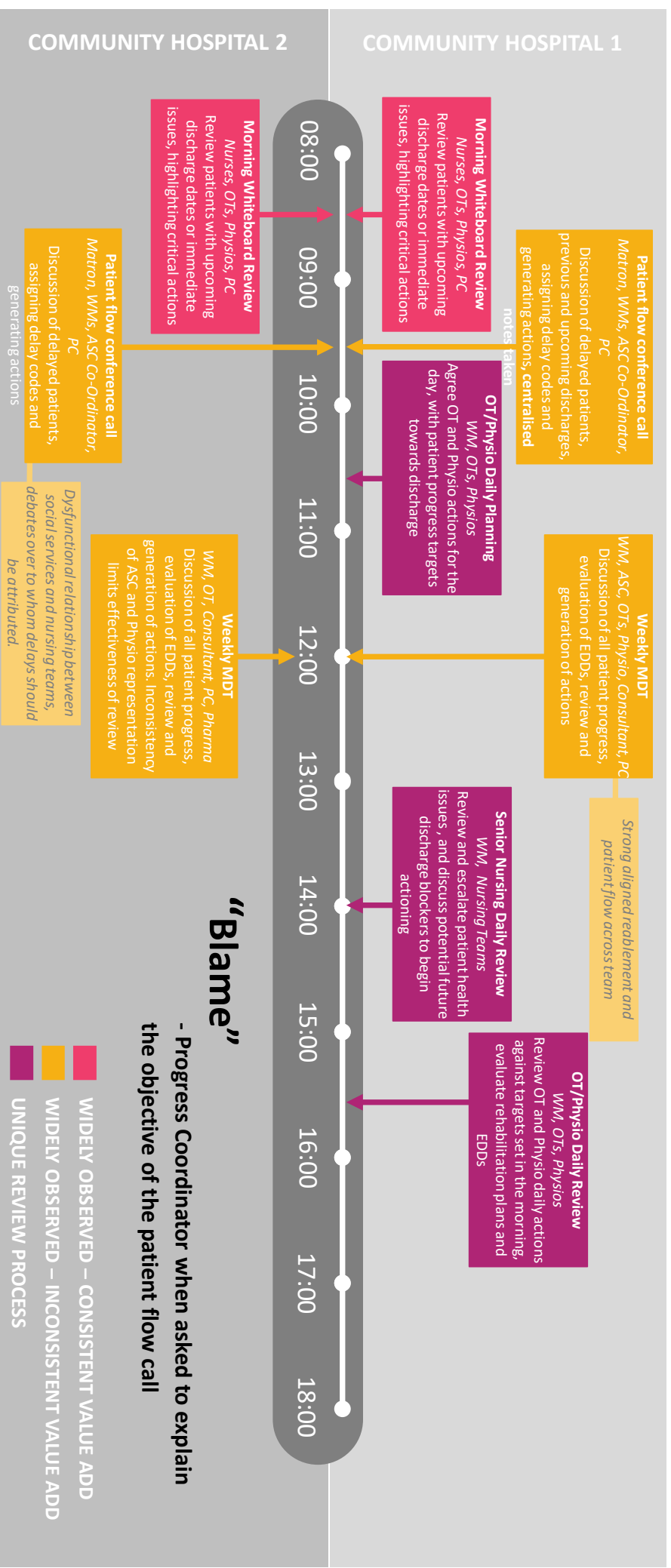
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## IN SHORT TERM SETTINGS ARE WE USING SERVICES EFFECTIVELY?



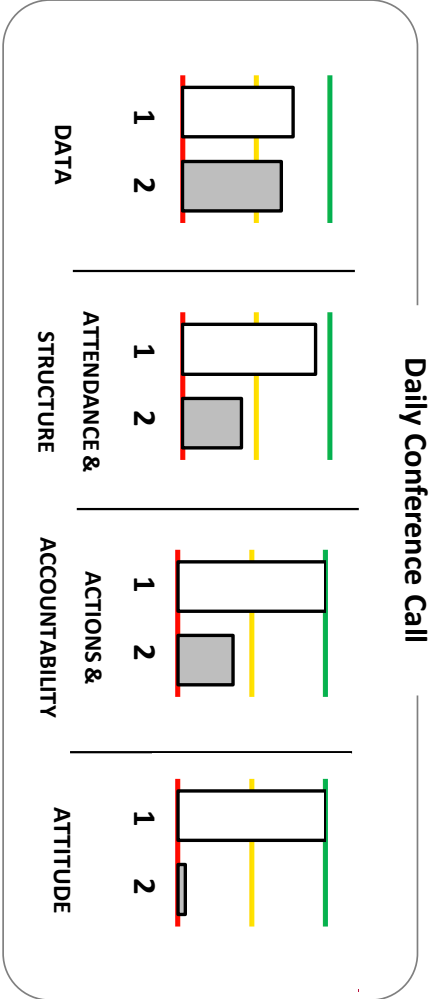
**Are we using services effectively?**  
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# ARE WE USING SERVICES EFFECTIVELY? WHAT WORKING ENVIRONMENT ARE WE CREATING?

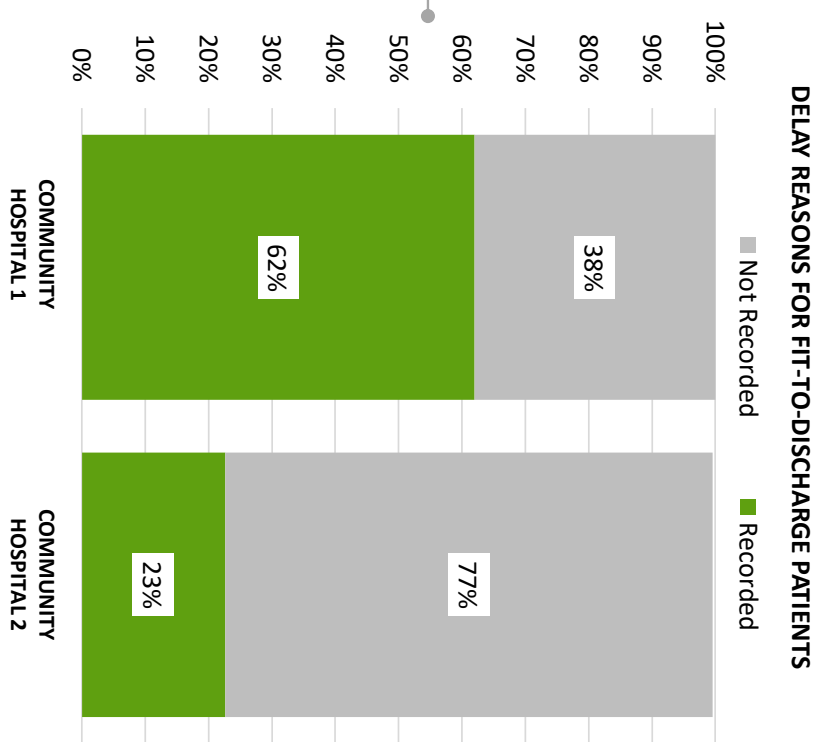


# ARE WE USING SERVICES EFFECTIVELY? HOW ARE WE USING INFORMATION?

Two Community Hospital daily delay conference calls were reviewed using our improvement cycle analysis framework, staff attitudes, and actions and accountability from those meetings dramatically differ

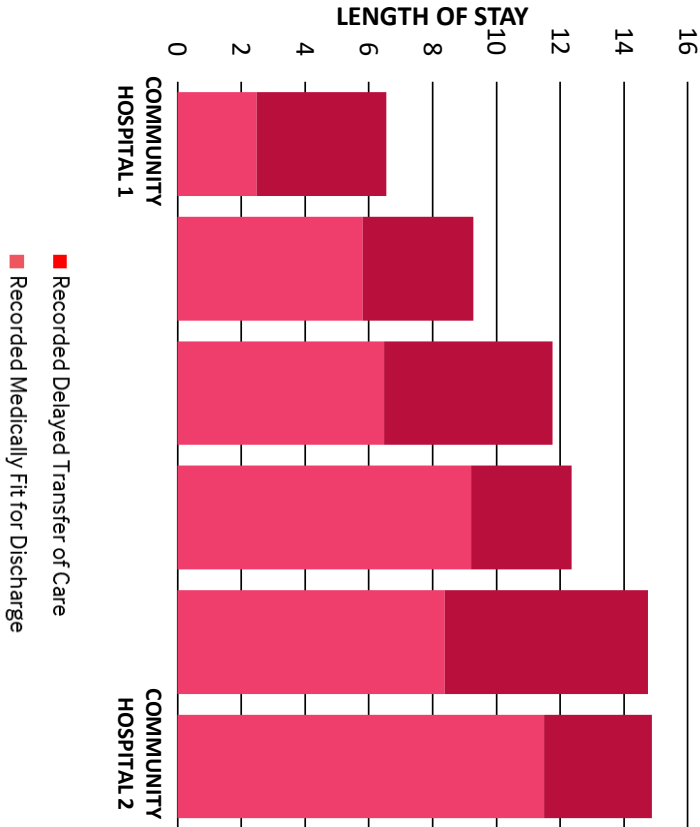


Effective meeting and review enables Community Hospital 1 to have a much higher visibility of delays during discussion, allowing for more effective planning and focused problem solving



# ARE WE USING SERVICES EFFECTIVELY? HOW DOES THIS IMPACT PEOPLE?

DISCHARGE DELAY LENGTH OF STAY  
(POST FIT FOR DISCHARGE)



The hospital with better visibility of delay reasons has a much shorter length of stay than the other

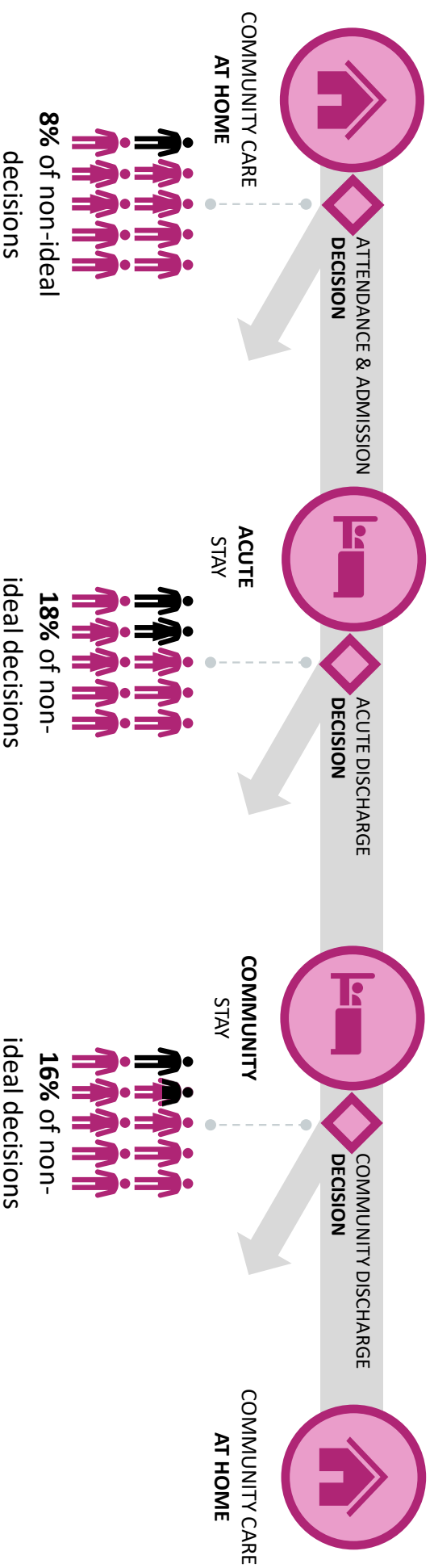
DELAY REASONS FOR FIT-TO-DISCHARGE PATIENTS



## ARE WE USING SERVICES EFFECTIVELY? ARE WE HELPING TO SET THE RIGHT EXPECTATIONS?

We need to use the community around us to help with improving outcomes, especially the person's family and/or carers

When we look at non ideal outcomes, these are driven by family choice at every stage



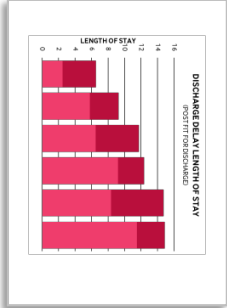
# IN SHORT TERM SETTINGS ARE WE USING SERVICES EFFECTIVELY?



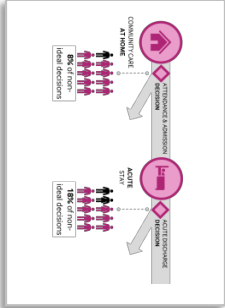
Are we using services effectively?  
Do we work and make decisions in  
the best way to ensure people access  
the right services for them?



Having the **right visibility of the reasons why** people are prevented from returning home varies significantly, and this different way of working impacts the outcomes we can achieve



Our **length of stay in short term settings varies**, and even within similar types of beds there is variation. Getting clarity on what the delay reasons are, and clarity on the difference in offering between bed types will drive performance up



It's not just colleagues in the system who can affect outcomes, with **family choice** being a significant driver for non-ideal outcomes at every stage of the pathway



in the  
community

3



1

at the  
front door

in short term  
settings

2



**Do we have the right model of care?**  
*Do we have enough of the  
right services, with the right staff,  
in the right place?*



**Are we using services effectively?**  
*Do we work and make decisions in  
the best way to ensure people access  
the right services for them?*



**What impact does this  
have for people?**  
*Does this affect flow through  
the system, and pace of  
delivering quality outcomes?*

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## IN THE COMMUNITY

### DO WE HAVE THE RIGHT MODEL OF CARE?



**Do we have the right model of care?**  
*Do we have enough of the  
right services, with the right staff,  
in the right place?*

# DO WE HAVE THE RIGHT MODEL OF CARE? THE RIGHT SERVICES

If we had the right model of care, every older person would be achieving their ideal outcome

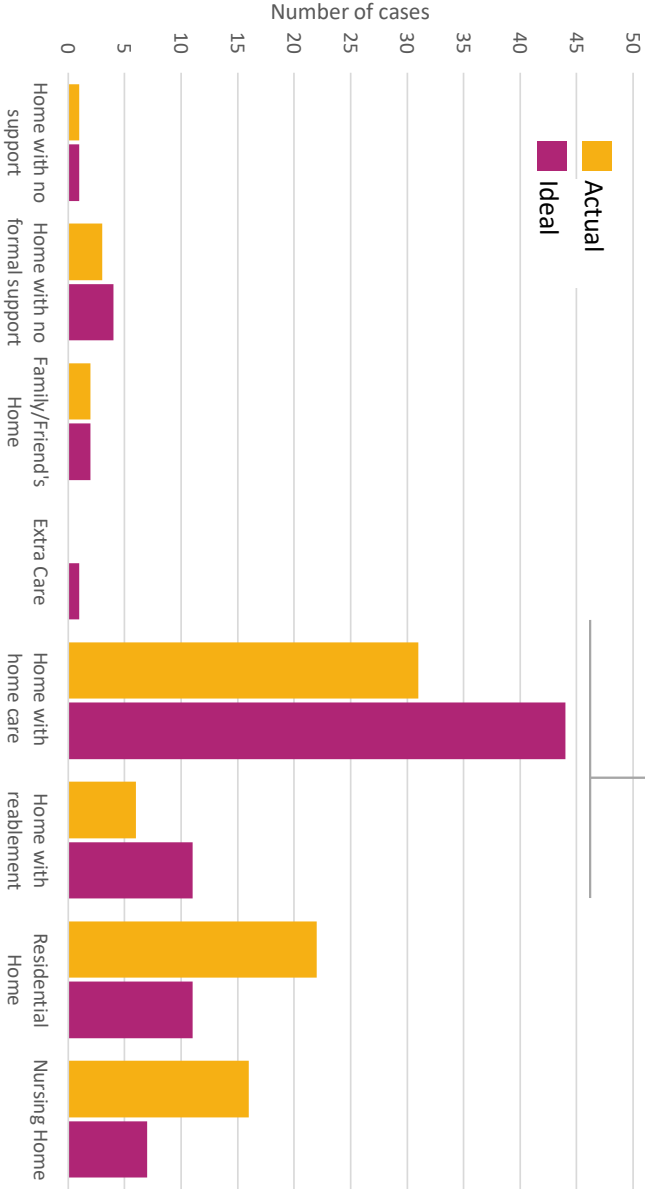
So, is this the case?

Why weren't we able to support people in their own home?



In workshops, multidisciplinary teams of practitioners reviewed real cases to examine whether or not the person's outcomes were ideal.

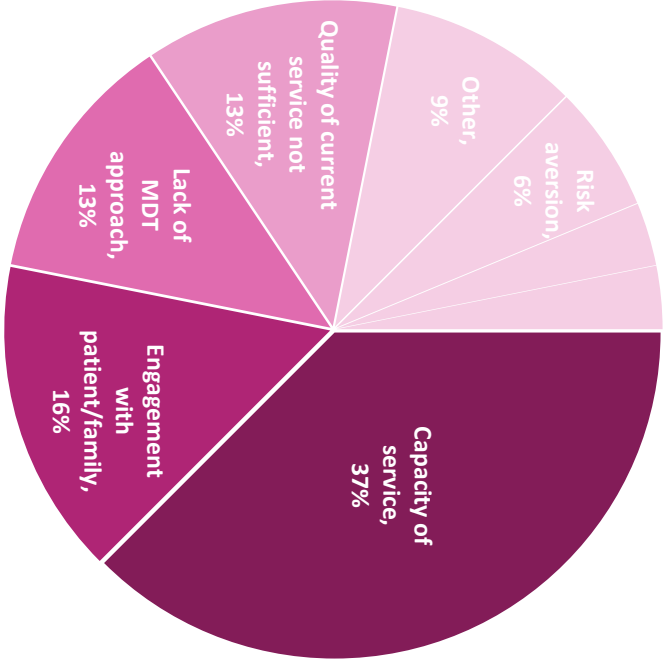
When looking at the provision of care in the community, **only 43% of the cases reviewed were achieving the ideal outcome**, with some people not being supported in the best setting for them.



# DO WE HAVE THE RIGHT MODEL OF CARE? THE RIGHT SERVICES

Only **59%** of outcomes were ideal on discharge out of short term settings

Why weren't we able to support people in their own home?

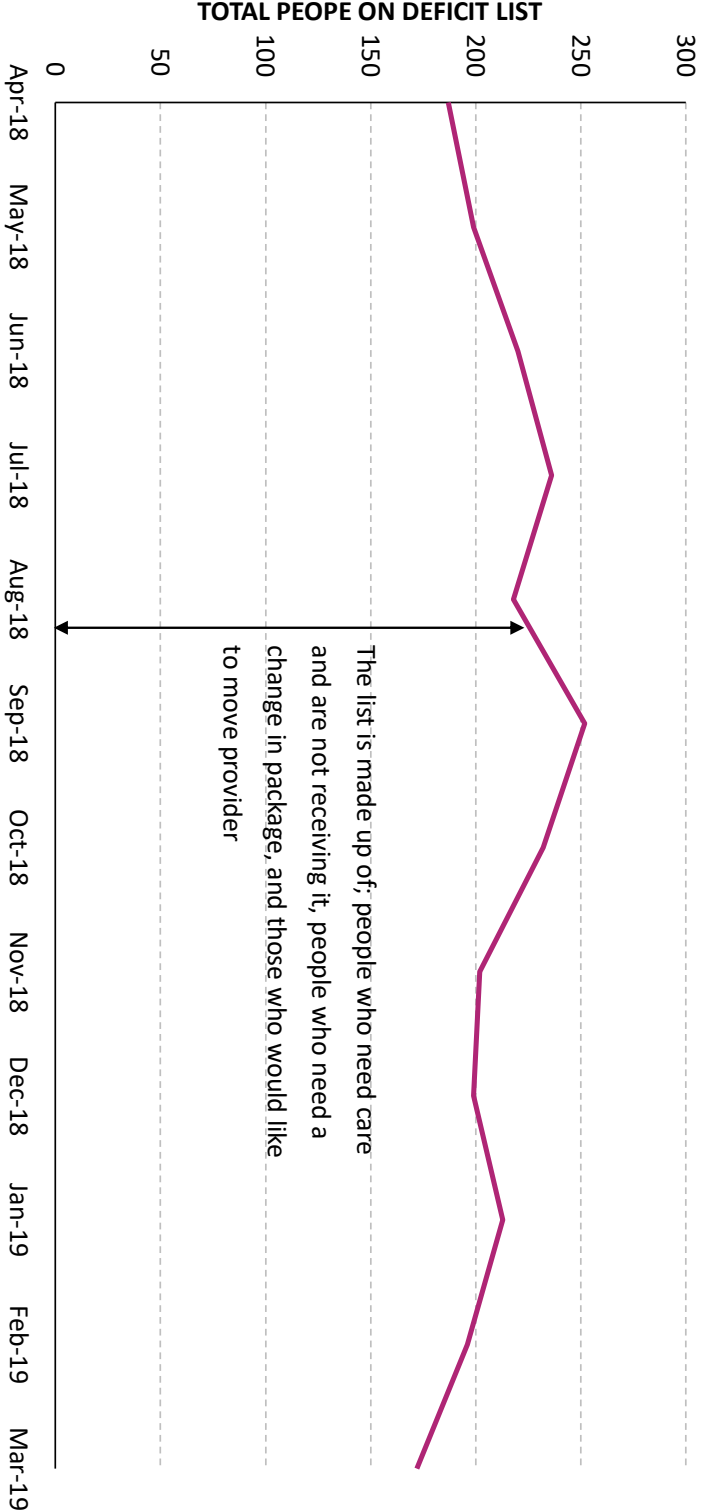


Is this capacity challenge real or perceived?

# DO WE HAVE THE RIGHT MODEL OF CARE? SUPPORTING PEOPLE IN THEIR OWN HOME

Trend in overall numbers of people on the unmet demand for the financial year 2018-19, across the whole of Cornwall.

HOME CARE DEFICIT FY 18/19

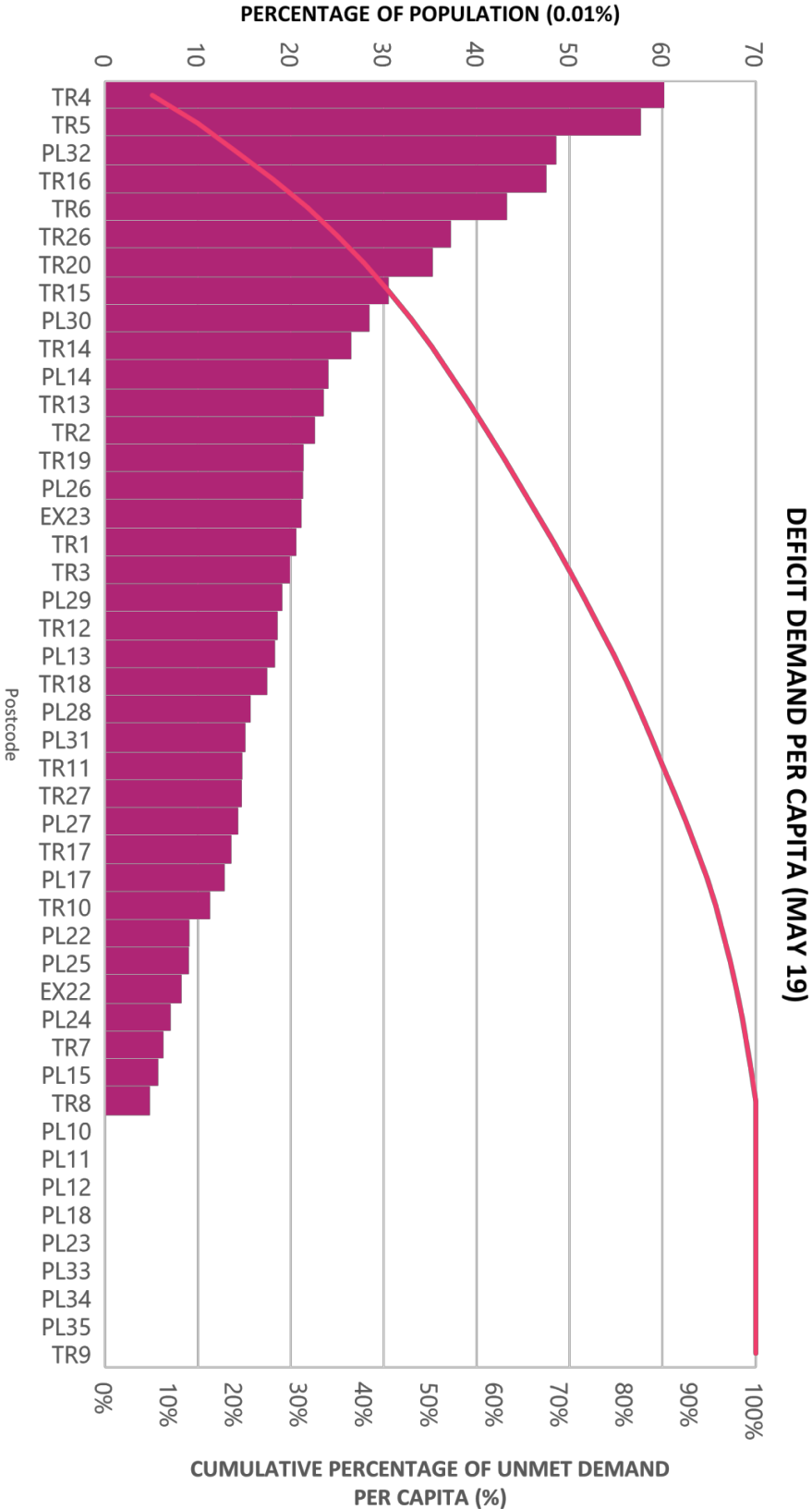


We have a steady number of people awaiting home care packages who we aren't able to place

How can we prioritise where to start looking at capacity?

# DO WE HAVE THE RIGHT MODEL OF CARE? SUPPORTING PEOPLE IN THEIR OWN HOME

A snapshot of the volume of people on the unmet demand list from May 2019 across Cornwall, normalised against the over 65 population in each area (data from the ONS).

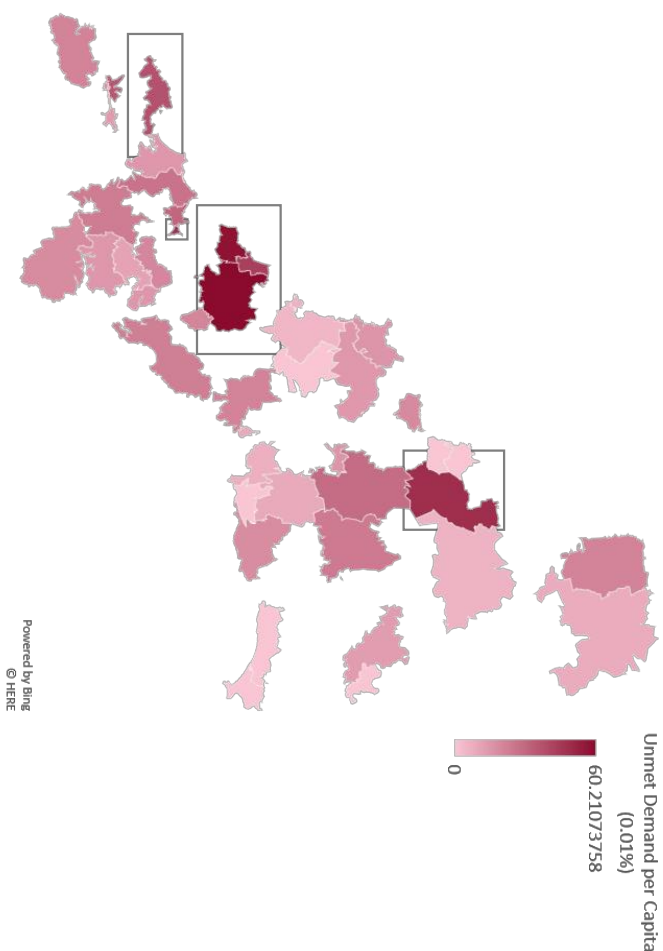


People accessing our services are impacted by where they live.

The top 8 postcodes account for 50% of the unmet demand per capita.

# DO WE HAVE THE RIGHT MODEL OF CARE? SUPPORTING PEOPLE IN THEIR OWN HOME

Deficit Demand per Capita (May 19)



Postcode	Home care packages currently delivered in that area	Number of providers working across that area	Packages delivered per provider
TR4	37	12	3.08
TR5	11	6	1.83
PL32	23	5	4.60
TR16	43	13	3.31
TR6	12	5	2.40

For the areas with the highest deficit demand per capita, we looked at the number of providers currently delivering home care in these areas.

So we do provide homecare in those areas; so why can't we get enough?

# DO WE HAVE THE RIGHT MODEL OF CARE? SUPPORTING PEOPLE IN THEIR OWN HOME

Telephone conversation on 17/06 with the Operations Manager from a DPS registered home care provider covering Mid and West Cornwall.

We spoke to a home care provider about the geographical challenges of providing care for people in Cornwall. The council Home Care Provider list states that this provider is able to cover 27 of the 48 postcode areas.

EX20	EX21	EX22	EX23	PL10	PL11	PL12	PL13	PL14	PL15	PL17	PL18	PL22	PL23	PL24	PL25	PL26	PL27	PL28	PL29	PL30	PL31	PL32	PL33	PL34	PL35	TR1	TR2	TR3	TR4	TR5	TR6	TR7	TR8	TR9	TR10	TR11	TR12	TR13	TR14	TR15	TR16	TR17	TR18	TR19	TR20	TR26	TR27
												X	X	X	X	X											X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X

This provider does not currently work in several areas including areas such as St Ives, Penzance and Camborne as they are “not viable from a staffing point of view”

This care provider suggested:

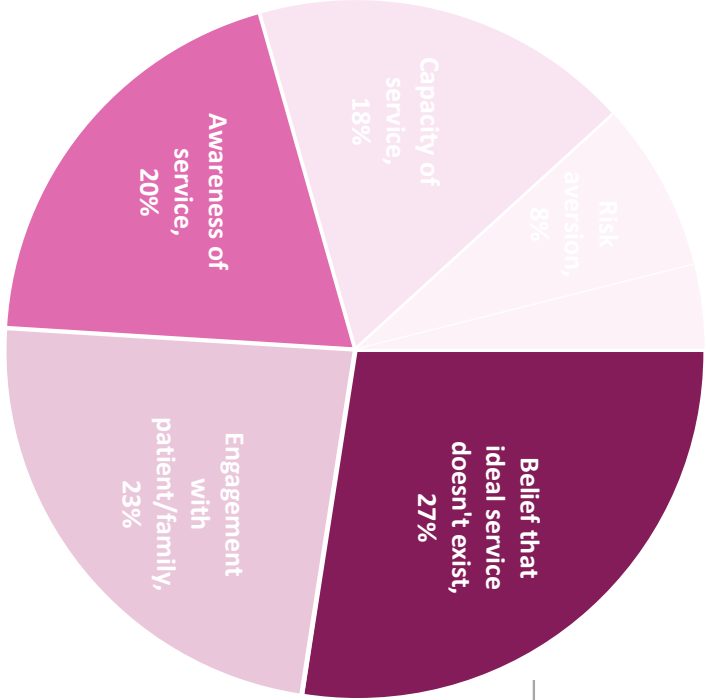
**Care providers working together:** care providers working together to cover certain areas to make it worth while

**Change the way we commission care:** commissioning care in shifts rather than per visit, allowing a carer to be based in a certain place all day, preventing additional travel to and from the area



# DO WE HAVE THE RIGHT MODEL OF CARE? AVAILABILITY OF THE RIGHT SERVICES

There's some work to do to make sure we have the right capacity, but we also need to be aware of that capacity. Is that the case now?



**27%** of cases didn't get an ideal outcome because it was felt that no suitable services exists

**50%** of these patients needed a night-sitting service for their ideal outcome

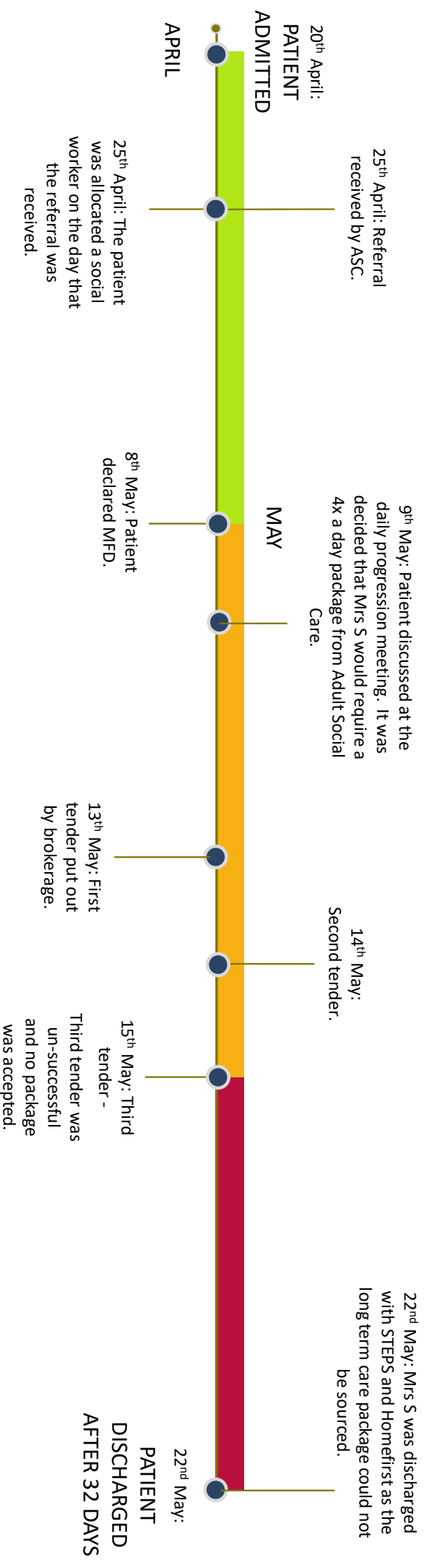
## This service does exist, and can be built into care plans by social workers

In an interview, a social worker told us that there is an ‘unspoken rule’ that they shouldn’t request night sitting. Staff do not understand how to ask for it and assume they cannot get it. A patient’s chances of getting access to night sitting “depends on how well your social worker understands the legislation, and whether they’re willing to speak up at panel”

# DO WE HAVE THE RIGHT MODEL OF CARE? USING THE RIGHT SERVICES

An example of a patient journey through WCH – this person was awaiting to be discharged home with a QDS package of care.

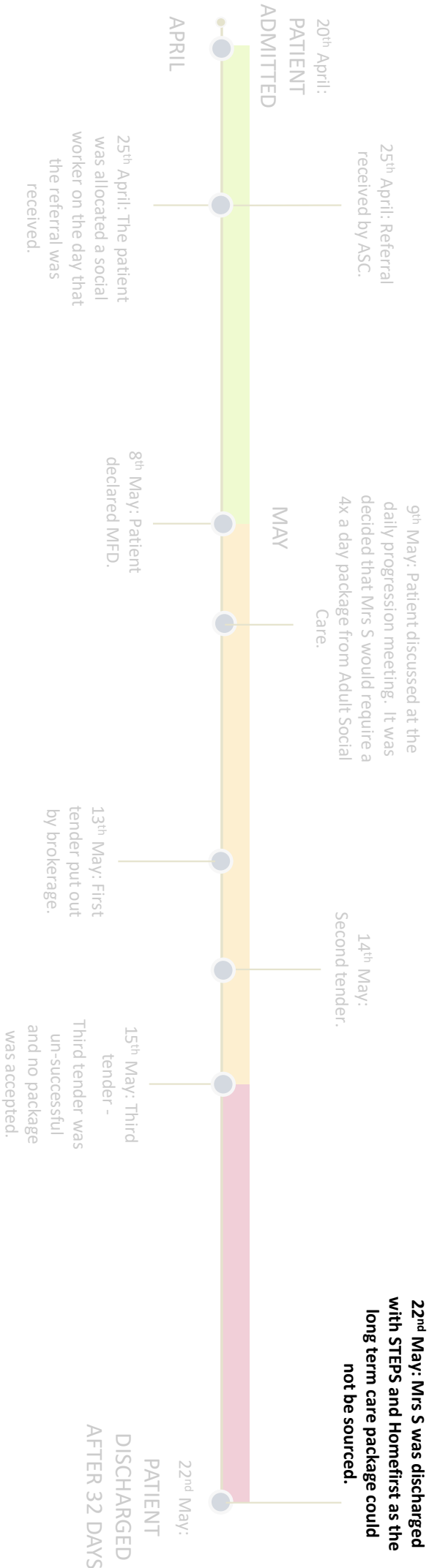
Mrs S is an 86 year old female who was admitted to WCH on the 20<sup>th</sup> of April following a fall. When a 4 x daily package of care could not be sourced, she was sent home with Homefirst and STEPS to cover her 4 visits a day.



# DO WE HAVE THE RIGHT MODEL OF CARE? USING THE RIGHT SERVICES

An example of a patient journey through WCH – this person was awaiting to be discharged home with a QDS package of care.

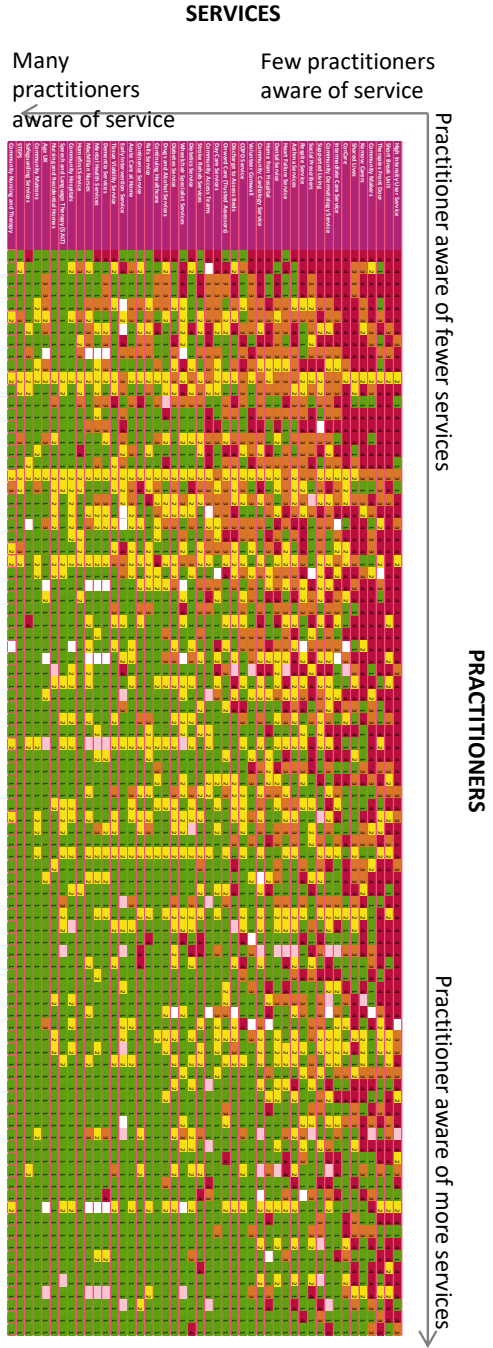
STEPS and Homefirst have been able to support Mrs S to become independent in her lunch, PM and tea time calls. Mrs S now requires an AM call, a request which is sitting with brokerage. Homefirst continue to cover the AM care call until the package can be sourced.



# DO WE HAVE THE RIGHT MODEL OF CARE? USING THE RIGHT SERVICES

How easy is it for both colleagues and older people to access the right services?

We asked 89 professionals (including GP's, social workers, therapists, community and acute nurses, support workers and community makers) about their knowledge and confidence of a range of health, social and voluntary services.



- I know what this service /role offers and would feel confident referring into this service
- I know what this service/role offers, but I don't know how to refer into this service or wouldn't refer into it
- I have heard of this service/role but I am not clear on what the service offers
- I haven't heard of this service

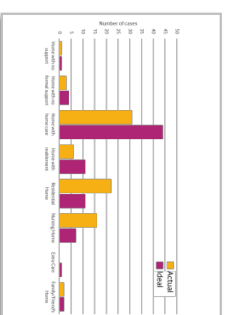
*“Clearly there are too many – hence the fundamental problem for hospital staff to support discharge planning. There needs to be one single point of access to support discharge planning navigation”*

- Consultant Geriatrician

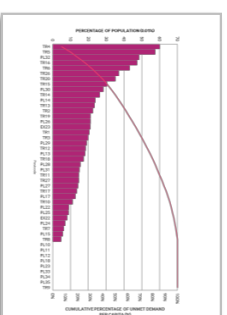
# IN THE COMMUNITY DO WE HAVE THE RIGHT MODEL OF CARE?



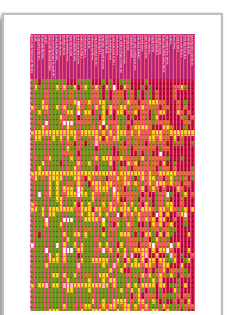
**Do we have the right model of care?**  
*Do we have enough of the right services, with the right staff, in the right place?*



In workshops, the number of people in residential or nursing placements where that was the **ideal outcome was only 56%**



Depending on where you live, you have a significantly **different chance** of getting the care package that you need



The number and **range of services available is confusing** for colleagues, and will lead to some people missing out on accessing services that would be ideal for their needs

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## IN THE COMMUNITY

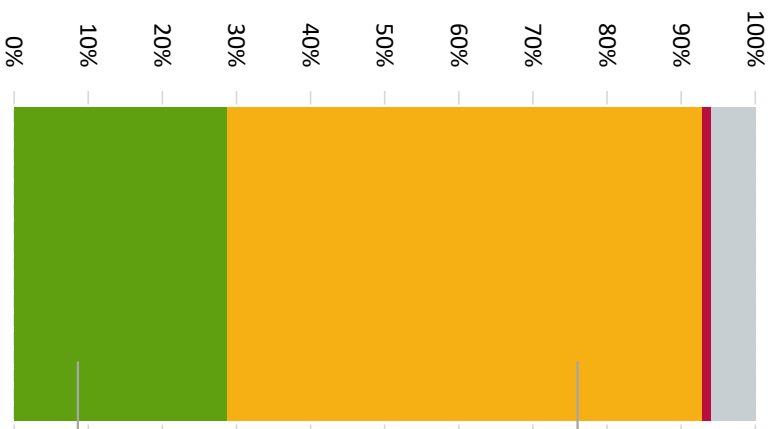
### ARE WE USING SERVICES EFFECTIVELY?



**Are we using services effectively?**  
*Do we work and make decisions in  
the best way to ensure people access  
the right services for them?*

# ARE WE USING SERVICES EFFECTIVELY? HOW ARE WE USING THE CAPACITY WE HAVE?

## DAILY THERAPIST TIME BREAKDOWN



**64%**  
of therapist time is spent on essential tasks, but those which are not delivering therapy

**30%** of therapist time is spent on paperwork  
**20%** of therapist time is spent on travelling between visits and meetings

**29%**  
of therapist time is spent directly in contact with people, carers or families,



Time spent with people or their carers/families (e.g. individual assessments or reviews).



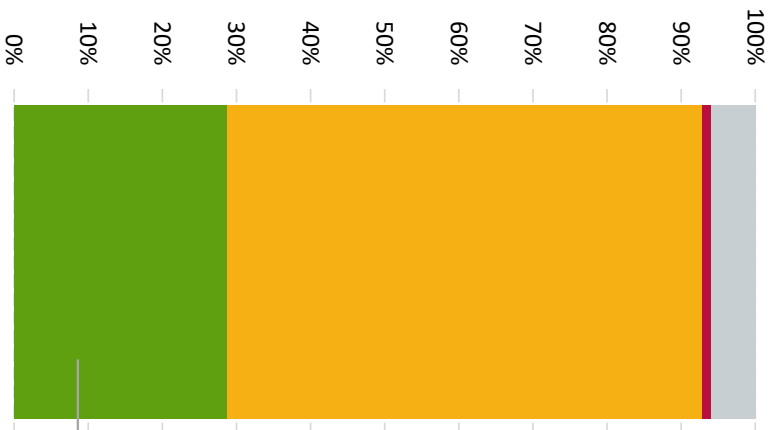
Time spent doing essential tasks, but those which are not directly in contact with a person, carer or family (e.g. writing case notes).



Non-essential time spent outside of contacts (e.g. travelling to a DNA)

# ARE WE USING SERVICES EFFECTIVELY? HOW ARE WE USING THE CAPACITY WE HAVE?

## DAILY THERAPIST TIME BREAKDOWN



We reviewed 106 therapy visits with band 6 and 7 therapists to understand how patient-facing time was being spent.

The majority of visits were effective for the people receiving therapy

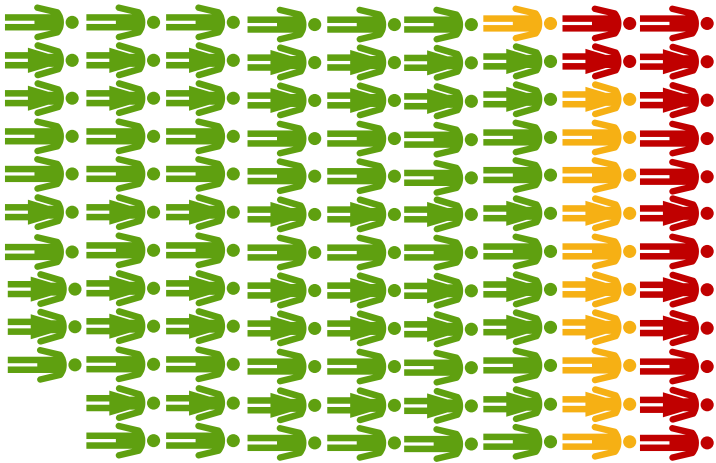
But is all this time spent effectively?

29% of therapist time is spent directly in contact with people, carers or families,

We reviewed 106 therapy visits with band 6 and 7 therapists to understand how patient-facing time was being spent.

13% of the visits were non therapy visits

10% did not get value from the therapy visit

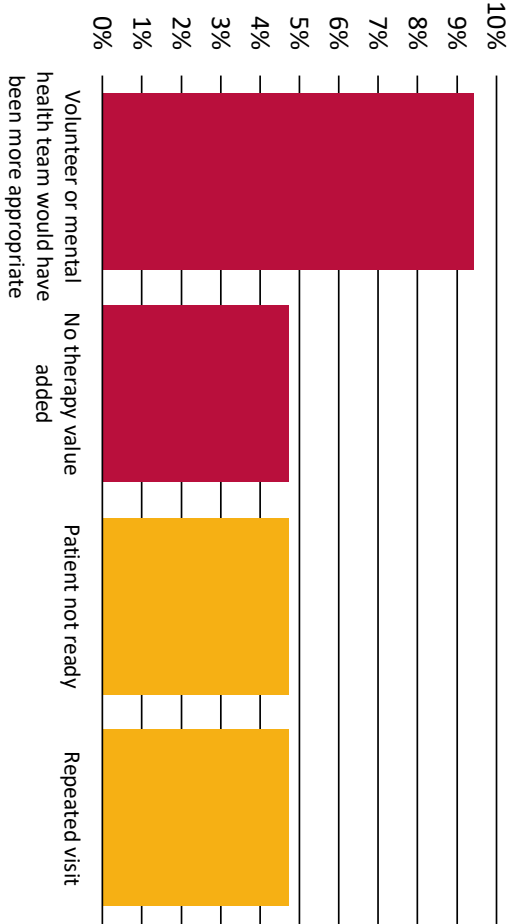




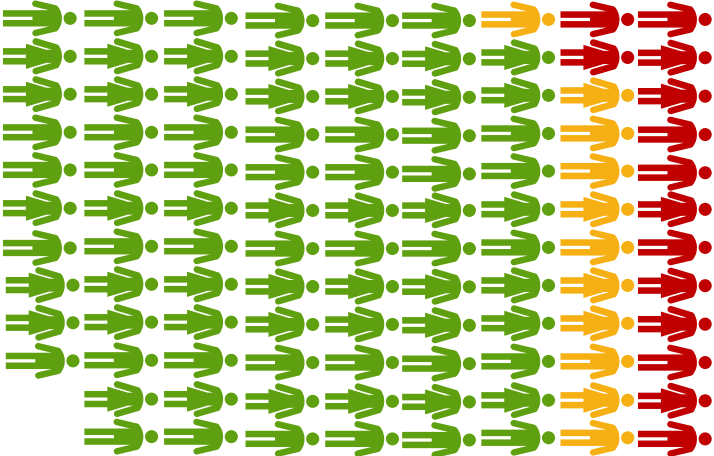
# ARE WE USING SERVICES EFFECTIVELY? ARE WE WORKING IN THE BEST WAY?

We reviewed 106 therapy visits with band 6 and 7 therapists to understand how patient-facing time was being spent.

## REASONS FOR UNNECESSARY PATIENT VISITS



Nearly one quarter of the visits were not using therapist time effectively. Most of these unnecessary visits were covering for patients with mental health needs, not therapy needs. This takes up **370 visits each month**.



## ARE WE USING SERVICES EFFECTIVELY? ARE WE WORKING IN THE BEST WAY?



We see that community therapy teams are struggling to meet patient needs due to job dissatisfaction and limited resource.

For example, North Kerrier has been struggling with dissatisfaction in their teams, leading to staff shortages and patient care delays. One band 6 OT has to spend 40% of her time conducting personal care visits, which are usually done by band 3 support workers.

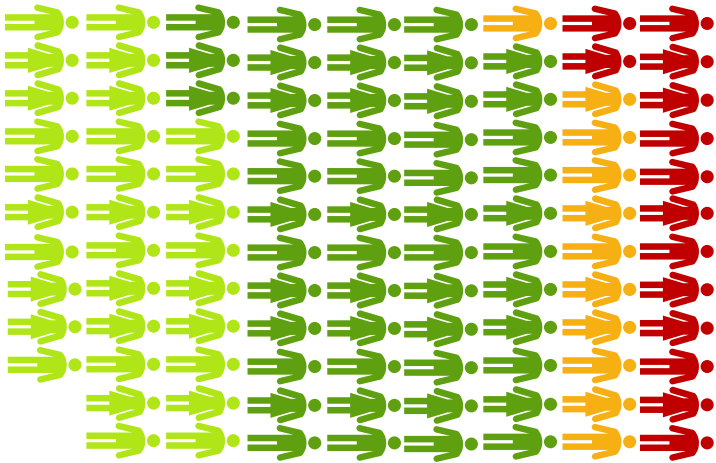
**“It has been a big problem for the last 3 months. I have to cover personal care visits instead of assessing new patients.”**

According to the North Kerrier Integrated Care Team, support workers are experiencing poor job satisfaction, causing vacancies and leaves of absence due to mental health reasons. Support workers don't feel that their visits give them the reablement experience that they expected from the role, and with skilled Band 6 assessors having to cover personal care visits to fill the gap, we miss the opportunity to use their assessment skills.

# ARE WE USING SERVICES EFFECTIVELY? ARE WE WORKING IN THE BEST WAY?

We reviewed 106 therapy visits with band 6 and 7 therapists to understand how patient-facing time was being spent.

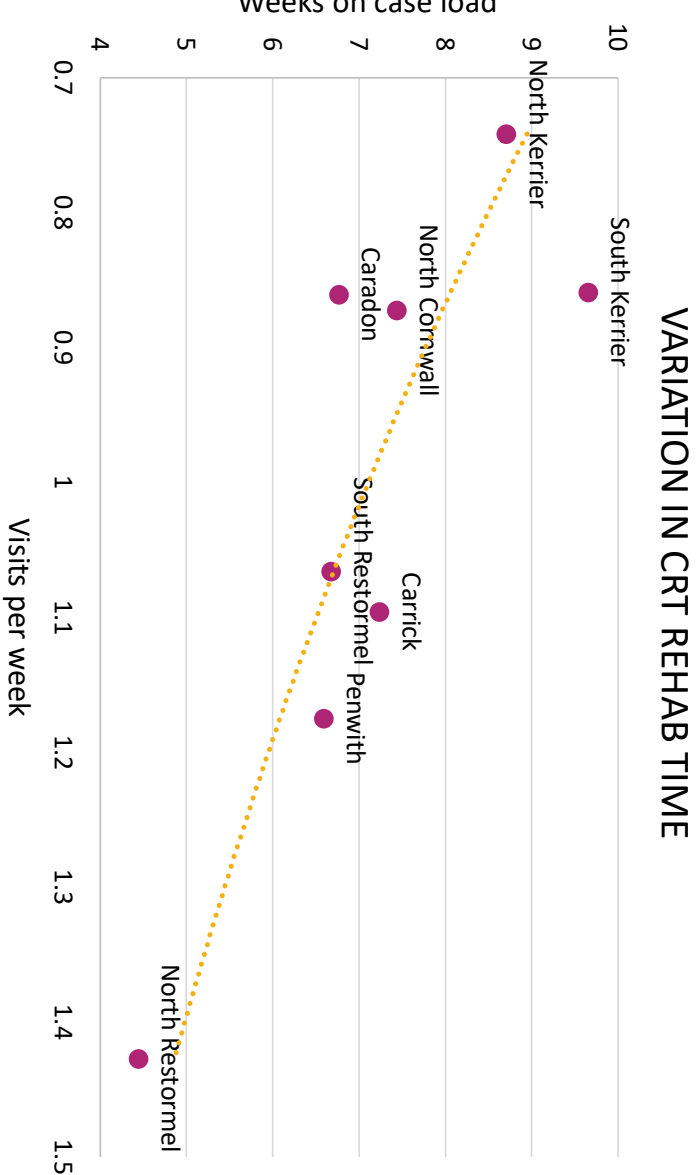
29% of therapy visits could have been done by a lower band worker. If we had an extra 10 General Support Workers, Band 6+ therapists would be able to increase their provision of higher-need assessments and care, creating capacity for **460 extra high-need visits each month**



# ARE WE USING SERVICES EFFECTIVELY? ARE WE WORKING IN THE BEST WAY?

We analysed a year's worth of at-home therapy with CRT, and found that the time patients spend in rehab with more frequent therapy could be halved

The impact of pressures on teams quickly begin to impact older people and the support we are providing

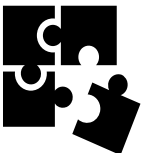


Older people in need of rehab don't only have to contend with wait times for short-term therapy.

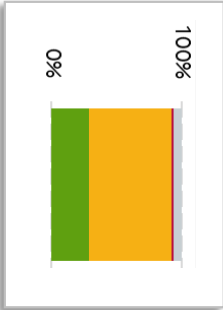
The care that they receive once their treatment begins also varies significantly between teams. In North Kerrier, patients receive one visit every 10 days and take **twice as long to rehabilitate** as patients in North Restormel, where patients are visited every 5 days.

This has an impact on other services supporting individuals as in some cases it takes longer for them to reach independence.

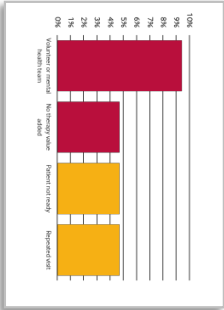
# IN THE COMMUNITY ARE WE USING SERVICES EFFECTIVELY?



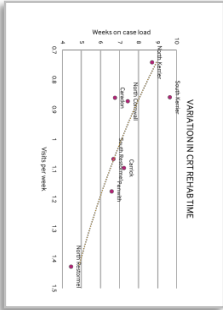
Are we using services effectively?  
Do we work and make decisions in  
the best way to ensure people access  
the right services for them?



Colleagues are only able to spend **29% of their time**  
**directly in contact with older people**



Not every contact that we have with a person is  
**making the best use of the professional's skills,**  
with 23% of therapy visits not adding value to the person



The difference in time available and ways of working mean  
we are delivering different services to people depending on  
where they live, with some people **waiting twice as long**  
before reaching their most independent state

# THE REALITY OF MAKING CHANGE HAPPEN



## WHAT CHALLENGES DO WE NEED TO OVERCOME? RELATIONSHIPS ACROSS THE SYSTEM

*"Its about decision making and risk  
averseness throughout pathway to  
admission – not just outside hospital.  
GPs, Nursing Homes, SWASFT, Doctors"*

- Service Manager, Acute

*"There is a lack of recognition  
that frailty is a real thing."*

- CFT, Frailty Team

*"Contractual and organisational  
architecture has got in the way in the  
past"*

– Senior Manager, NHS Kernow

# 55%

of colleagues believe that their  
role and team's role is not  
understood across the system

# 50%

of colleagues don't think teams  
collaborate with each other across  
providers, areas and systems

## WHAT CHALLENGES DO WE NEED TO OVERCOME? EFFECTIVE CHANGE MANAGEMENT

*“The ability to support transformational change on top of the day job is a significant capacity challenge with operational priorities normally taking priority”*

Only **13%**

of colleagues answered yes when asked if the system has a successful track record of landing change

**17%**

of colleagues felt that the system sees major change initiatives through to completion before starting the next one



## WHAT STRENGTHS DO WE NEED TO USE?

We see the need for change across the system, with

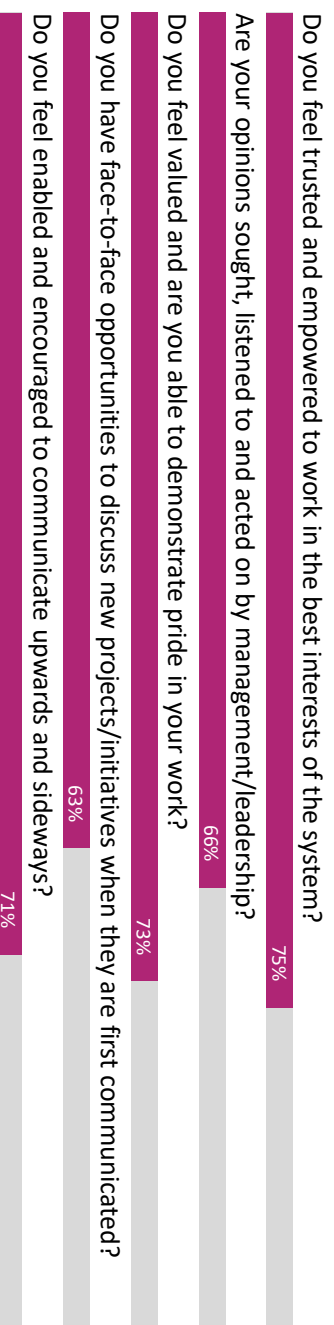
**76%** of colleagues believing that the leadership of the STP organisations recognise a need for change.

And day to day, there are positives

**72%** of colleagues believe they receive appropriate training to equip them with the skills required to successfully carry out their work

**81%** of colleagues receive regular feedback from their manager on how they are performing, with 75% of colleagues agreeing that the feedback they receive is constructive

### What are colleagues saying about their work and support?



# THE ENVIRONMENT FOR CHANGE

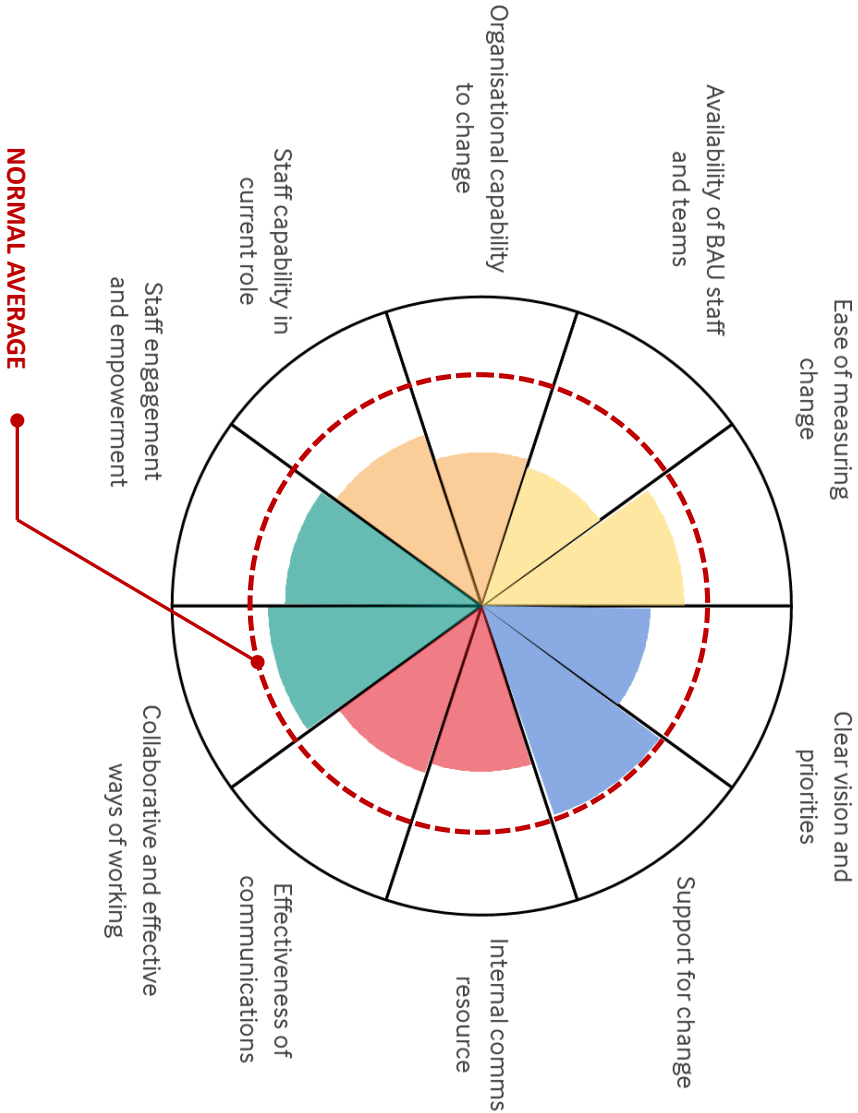
119 surveys from staff across the system partners

## SENIOR LEADERSHIP

We asked 119 people across the system to answer questions about how ready the system is for change.

We look at the 10 key categories which our experience shows are essential for large scale change to be successful and sustainable.

We see strengths in the capability of staff and their engagement, but weaknesses in the capability for change and communications.



## NEXT STEPS

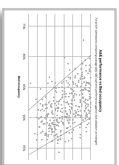
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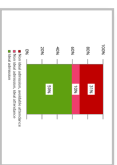
# SUMMARY OF OPPORTUNITIES

## FRONT DOOR

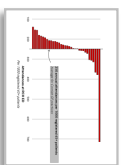
We know that as the system is under pressure, there is a strong correlation between more pressure and lower performance



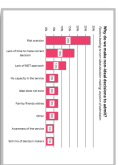
In workshops, admission to an acute bed was only the **ideal outcome for 59%** of the cases reviewed who were admitted



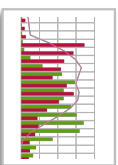
There are **geographical and demographic factors** which are influencing the flow of people through the system, and links to who is able to access the right services for them



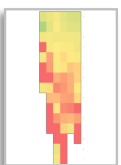
**Behaviour** drives the top reasons for people being admitted to hospital when that's not the ideal outcome for them



Our **performance varies through the day**, and this is linked to the pressure that is felt by our teams across the system

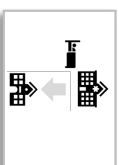


We aren't always able to **support frail patients** in the same way as non frail patients, with 100% of non frail patients getting ideal outcomes compared to 45% of frail patients



## SHORT TERM SETTINGS

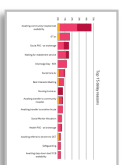
When we discharge from the acute into another short term setting, that is only the **ideal outcome for half** of the people who we follow this pathway



**22% of our acute beds and 67% of our community beds** are filled with patients who would be better suited elsewhere



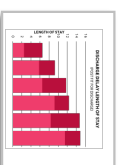
When we look at the reasons for why we are delayed, the delays are split between those due to **capacity** further down the pathway, and delays due to **behaviours and processes**



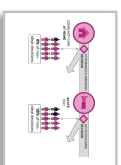
Having the **right visibility of the reasons why** people are prevented from returning home varies significantly, and this different way of working impacts the outcomes we can achieve



Our **length of stay in short term settings varies**, and even within similar types of beds there is variation. Getting clarity on what the delay reasons are, and clarity on the difference in offering between bed types will drive performance up

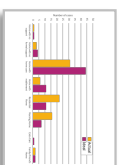


It's not just colleagues in the system who can affect outcomes, with **family choice** being a significant driver for non-ideal outcomes at every stage of the pathway

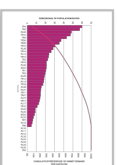


## COMMUNITY

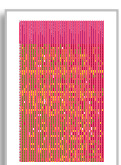
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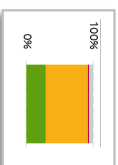
Depending on where you live, you have a significantly **different chance** of getting the care package that you need



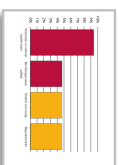
The number and **range of services available is confusing** for colleagues, and will lead to some people missing out on accessing services that would be ideal for their needs



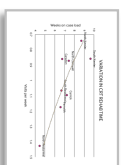
Colleagues are only able to spend **29% of their time directly in contact with older people**



Not every contact that we have with a person is **making the best use of the professional's skills**, with 23% of therapy visits not adding value to the person



The difference in time available and ways of working mean we are delivering different services to people depending on where they live, with some people **waiting twice as long** before reaching their most independent state



# IMPLEMENTATION JOURNEY & NEXT STEPS

19/20				20/21				21/22				22/23			
Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
Diagnostic				Detailed Design		Implementation & Sustainability				Business As Usual				Commissioning New Model & Next Change	

Setting this up correctly is our focus for August.  
The programme is going to deliver significant financial performance and deliver system stability, so setting it up right is vital

As we start to roll out the new model across Cornwall, this is when we make localities the centre of our model. We will start to see the impact of using our community services more effectively

After the operational changes are embedded and stable, any alliance contracting that is required can be completed and we can embed our ICS

**THANK YOU  
TO EVERYONE WHO HAS GIVEN UP  
THEIR TIME TO HELP THIS WORK**

**131 PEOPLE WHO ATTENDED WORKSHOPS**

**320 PEOPLE WHO MET WITH US**

**119 PEOPLE WHO COMPLETED THE SURVEY**

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**NEWTON**